# Fore Aft

MAGAZINE



<u>THE YAC</u>HT HARBOUR ASSOCIATION

Punat Shipyard 100 Years Green Innovator Awards



Kip Marina Gold Anchor Status TYHA Summer Visit







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## -FOCUS-



Jon White TYHA General Manager

elcome to this edition of Fore and Aft Magazine. For most members 2022 is shaping up to be an exceptional year with high occupancy levels complimented by high temperatures (particularly in Europe). Of course, there are also significant challenges with fuel and energy prices at unprecedented levels which is starting to have a significant impact on the cost of boating, marina business costs and tenants operating costs.

Currently however although boat usage appears to be slightly down occupancy remains stable and most marinas are in good shape.

Intercountry cruising is showing signs of improvement which is vital for many members although post Brexit border formalities continue to restrict the number of boats traveling between northern Europe and the UK. To assist with this the UK Border Force has just launched their new online sPCR (submit a Pleasure Craft Report) process which speeds up and simplifies the formalities for boats entering and exiting UK waters.

Amongst the backdrop of a busy season and new global challenges protecting the environment is still high on marina agendas and it is encouraging to see more marinas investing in practices that reduce marina environmental impact. A growing number of marinas are investing in well specified wash down filtration which is

encouraging to see during our Clean Marina visits. It is indeed very impressive to see the focus and investment that some members are placing on protecting our oceans and waterways both directly and through encouraging their customers to be more environmentally conscious. We will share many of these through our Clean Marina work with members and on our website.

As our industry and members navigate through the inevitable challenges that lay ahead the TYHA team (staff and Council) will continue to work closely with members to support your operations and share learnings and best practice.

If you have any topics that you think that would benefit other members then please share them with us so we can communicate online and through future editions of Fore and Aft.



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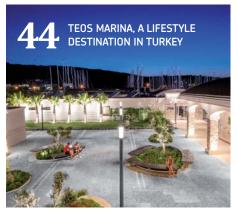
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Front Cover: Kip Marina, Inverkip, Greenock

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## TYHA SUMMER NETWORKING TOUR 2022

Ithough May is early summer, our tour was blessed with very pleasant temperatures and, as always, a fantastic group of members, many of whom arrived the evening before to enjoy a very pleasant Chinese meal overlooking the River Mersey and next to Liverpool's famous Liver Building.

Our tour, kindly sponsored by Dura Composites, commenced the following morning with a very informative presentation at Liverpool Marina by David Beard and Mick Bettesworth on future plans for the marina and surrounding area; this was followed with an interesting tour of the marina which brought the plans to life. From there our group boarded the Floating Grace for a guided tour down into Albert Docks where the team from Waterwitch demonstrated their versatile litter catching workboat.

After lunch we travelled by coach to Boatfolk's Conwy Marina for a fascinating presentation by manager Jon Roberts and MD Simon Haigh, about the history of the marina stev hich is where the WW2 Mulberry Harbours were built many years later in 1994, the 585 berth leisure marina was constructed. Following a marina tour the party proceeded into the walled town of Conwy for a very pleasant overnight stay and meal in the Castle Hotel.

Day two commenced on the other side of the River Conwy in Deganwy Marina with a presentation and tour lead by Mark Morgan, managing director of Lakeland Leisure Estates who own and operate the marina. Originally a dock for shipping Welsh slate all over the world, the marina now berths up to 165 leisure craft.





The coach then took the tour delegates to the picturesque grade II listed 180 berth Port Dinorwic Marina, operated by The Marine Group, in the sheltered Menai Straits.

Manager, Charlotte Dawson and her team, Kris Hughes and Johara Sykes-Davis, provided a fascinating historical walkthrough presentation on the history of the site which stretches back to 1763 when it was developed as a dock for shipping Dinorwic Quarry slate.

Next stop on the tour was the picturesque Ocean Edge Restaurant on Anglesey for lunch followed by a slightly out of context but equally fascinating tour of Aber Falls Distillery to find out how the Welsh make whisky and gin.
This was not only the last stop off but also Libby's last Summer Networking Tour so this provided the perfect opportunity to toast her and thank her for organising many great networking events and tours.

TYHA News

And then it was back to Liverpool on the coach and the end of a fascinating and stimulating event that brought 25 members together, built relationships and shared best marina practice.

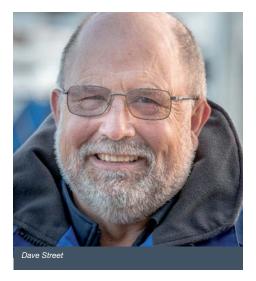
Visit www.tyha.co.uk to view our news and updates.

#### DEVOTED EMPLOYEE RETIRES AFTER 50 YEARS AT BERTHON

ave Street started at Berthon on the 4th of September 1972 and has only now decided to retire after nearly 50 years of continuous service.

Dave joined as an engineering apprentice and vividly remembers the older engineers and thinking, "I won't be working here when I'm that age." Little did he know that he would be making many friends along the way with his gentle, kind and warm character.

In his time at Berthon, he moved from apprentice to fully skilled engineer, shop foreman, engineer foreman, 30 years as a refit manager, before a stint as the marina manager and in the last few years as a Dockmaster, as he reduced his hours.



#### Dave commented:

"Even though I have been here for nigh on 50 years, it doesn't feel like it as I have had different roles and jobs within Berthon. All I can say is it has passed in the blink of an eve! It has been a privilege to work with such a professional team, we are all cogs working hard and doing

our best to make the Berthon machine work. I will be back from time to time, so it is au revoir rather than goodbye. My sincere thanks to everyone. Take care, stay healthy, safe and enjoy life."

At the retirement party held in Dave's honour, Berthon director Dominic May

gave a heartfelt speech thanking Dave personally for his service as well as his contribution to Dominic's own career development, being very dependent on the training he received from Dave as a "young whipper snapper". Starting 18 years after Dave. Dominic remembered how "Dave was incredibly helpful, always generous with his time and advice." A highlight of the speech was the impeccable timing of a fly past from the Red Arrows on their way to the Isle of Wight Festival, which was greeted with rapturous applause.

Berthon and its customers wish Dave many happy years of retirement with his wife Pauline who has steadfastly supported Dave behind the scenes throughout the years.

#### I will be back from time to time, so it is au revoir rather than goodbye.

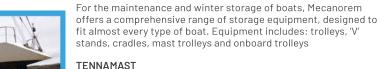




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As creators of the award winning modular support system, designs are recognised throughout the sailing community as being the best on the market for quality, value and functionality. All cradles and props are manufactured in house by yacht cradle engineers based in Scotland.



Marina Development Marina Development

# YORK MARINA WINTER GARDEN EXTENTION

e are excited to have been granted planning permission to adapt our offering here at York Marina. Throughout the pandemic we have had to adapt our offering of catering and facilities and are excited to be able to put this project together

with the well ventilated indoor / outdoor dining. Moving from temporary canopies that we have been using to a permanent environment where you can see the best of the river all year round.

Alongside the new restaurant, we will be investing in internal alterations to the

existing building adjacent to the restaurant, installing a second kitchen and bar with cold store.

"We do not want to detract from the river scenescape and have decided a high spec slim frame aluminium and glass 'Winter Garden' restaurant, would be ideal for what the business needs to take it forwards and meet the needs of our customers.

This Winter Garden is of the highest specification, including thermal efficiency, would be unobtrusive with it being fully glazed and the design is superb.

The river front would be landscaped with steps to a lower patio area to complete the project.

This facility will also provide a level access for disabled guests and make the running of the outside dining area much more efficient from a service point of view, as well as providing an amazing view of the river, wildfowl and surrounding countryside.



Winter Garden Extention by nigh



Winter Garden Extention by day



## AQUEDUCT MARINA HAS FILLED THE FIRST BOAT WITH HVO

queduct Marina has filled the first boat with HVO, the greener alternative to traditional diesel, having recently installed a new dedicated tank at the Church Minshull marina on the Shropshire Union Canal.

Hot on the heels of gaining accreditation as a Clean Marina by The Yacht Harbour Association, Aqueduct Marina is now offering boat owners the option to fill up with

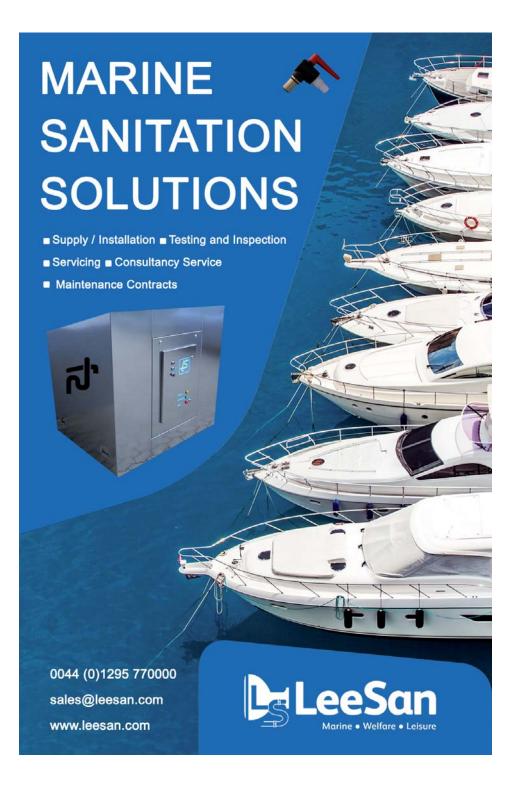
Hydrotreated Vegetable Oil from a new 1000-litre tank. After taking delivery of the environmentally friendly alternative to diesel made from vegetable oils, Chandlery Manager Neil Heyes got things underway by refuelling the first boat with HVO rather than traditional diesel. With no alteration to existing engines required, many see the use of HVO as the way to reduce the emissions from existing boat engines without requiring expensive conversions to electric propulsion systems.

Aqueduct's MD Robert Parton said, "We are expecting a slow uptake initially, but anticipate as boat owners gain confidence in the product, its use will increase".

So if you need to top up the tank on your boat and will be passing Aqueduct Marina, why not call in and do your bit to reduce the carbon emissions of your next trip?

For more information get in touch with Neil Heyes, visit www.aqueductmarina.co.uk





## PUNAT SHIPYARD

n June 30, 2022, the Punat Shipyard celebrated its 100th anniversary as a successful enterprise. Dragutin Žic, the former shipyard manager and the founder of Marina Punat, presented a monography with the symbolic title "Tradition for the Future".

As times changed, so did the Punat Shipyard, adjusting to the market and technology shifts. What started as a small boatyard grew into a large shipyard famous for the wooden boat building in the 1980s, and today it is a well-known service centre for vessel maintenance of all sorts, including large ferries. But, in Punat, they

#### A 100 years tradition for the future

are not resting on their laurels, so the celebration was not just about glorifying the past but also about envisioning the future.

Mario Wagner, the Punat
Shipyard General Manager since
2012, presented the vision of the
future and the new investment
cycle that had just started.
The foothold for the shipyard's
future is based on the foundations

of high competence, sustainability and environment protection, confirmed with the ISO 9001 certificate, leaning more toward maintaining modern vessels of larger scale, catamarans and super yachts.

Following that vision, the first step is a major expansion of the travel lift pool and purchasing a new larger-capacity travel lift with 500t of bearing strength. This shall be the most significant and modern travel lift of the kind on this side of the Adriatic, allowing the service of motor boats up to 16 meters in width and 40 meters in length, with significant noise reduction and less environmental impact.











These works will include expanding the service area in the Yacht Service zone, allowing for more manoeuvring space, easier manipulation of vessels and more space for boats in service.

Part of the old workshops is being repurposed to host Subcontractors Coworking Space – a place where numerous partners and licenced subcontractors that are currently visiting to work on boat repairs are now invited to set up their offices or workshops to be closer to clients and offer better and faster service.

Since its founding, Punat
Boatyard has been sponsoring
the education of young people in
modern boatbuilding vocations in
cooperation with the nearby high
schools and crafts schools,
providing onsite teaching practice
for the students. Further lifelong
education for licencing at the
manufacturers ensures the
familiarity with the new engines,
modern technologies and a
guarantee for the quality of
works and repairs done.

The 100th anniversary of Punat Boatyard also marks a century of prosperity for a small island community that evolved

from a little sea village into a modern nautical centre of European significance. Over the years, more than 1500 employees provided for their families by working at the shipyard. Even today, one can hardly find a family in Punat and the surroundings that are not connected to the Marina Punat Group. The celebrating audience, both guests and current and retired employees, agreed that the presented plans and investments could be a guarantee for a safe future for the next generation of young people of Punat and the island of Krk.

F&A / September 2022

#### NEW UK BORDER FORCE ONLINE SYSTEM - SPCR

ollowing significant work with stakeholders including TYHA, British Marine and the RYA, Border Force has introduced a new way for those travelling to and from the UK on pleasure craft to report their journey.

Anyone who owns, or is responsible for, a pleasure craft that sails to or from the UK is required to provide information through the new submit a Pleasure Craft Report (sPCR) system, about:

- · the vessel
- the voyage
- individuals on board
- · goods on board

This was previously done through a downloadable C1331 form which has now been replaced with a faster, simpler and editable digital form that can be submitted online. Further information on the new service and how to access it, can be found here - Sailing pleasure craft to and from the UK - GOV.UK (www.gov.uk)

#### WHY A NEW SERVICE?

The new pleasure craft report service helps maximise maritime border security while making it faster and easier for those travelling on pleasure craft to report the necessary information in advance of travel to or from the UK. The new digital pleasure craft report is a one-stop service recording all necessary

information for both
Border Force and HMRC. The
previous C1331 form can still
be downloaded and posted if
required. However, wherever
possible, Border Force
encourages the use and
promotion of the new
digital service.

Border Force have developed a number of resources to help communicate this change to all relevant people, these are also available here - Sailing pleasure craft to and from the UK - GOV.UK (www.gov.uk)

#### Available resources include:

- A3 poster that can be downloaded with QR code and link for accessing sPCR service
- Twitter poster Banner that can be downloaded and used for promoting sPCR service specifically on Twitter
- Facebook poster Banner that can be downloaded for promoting sPCR service specifically on Facebook
- Website banner Banner that can be downloaded and added to websites and emails for promoting the sPCR service

There will also be dedicated stakeholder packs which will be available in the near future.







#### MARINA SERVICE PEDESTALS

Every marina can have an individual look with the wide range of service pedestals from P&DE. Guests and visitors alike can easily access all available facilities at your marina, with little to no maintenance from management. Our range of pedestals can be found in marinas all over the world: from Norway to Gibraltar, and from the Caribbean Sea to the Middle East.



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# INNOVATIVE MARINE LITTER COLLECTOR INSTALLED IN PLYMOUTH

n award-winning piece of technology has been installed at Plymouth Yacht Haven in Mount Batten to remove pieces of floating plastic from the sea.

A 'Seabin' has been installed in the popular marina to collect debris, plastics and microplastics from the water with the ability to collect over 1 ton of marine waste each year. Made from recyclable materials, the Seabin draws water in before pumping it through a fine mesh and collecting the resulting waste. The marina team at Plymouth Yacht Haven can then collect the waste from the basket and recycle it.

"Working and living by the water, we see first-hand the impact of marine litter and its effect on marine wildlife around Plymouth", commented Steve Kitchen, Marina Director at Plymouth Yacht Haven. "Our marina staff took the initiative to introduce more initiatives to make our local environment



cleaner and more sustainable for everyone, from litter picking on Mount Batten beach, to this new Seabin installation."

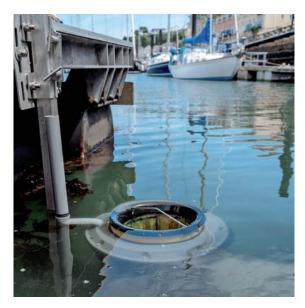
#### Over 1 ton of debris removed from the sea each year

After being developed in 2016 in Australia, there are now almost 1000 Seabins worldwide with this bin being the first permanently located in the city. The device, which is made from fully recycled materials, has the ability to hold up to 20kg of litter at a time, and can capture over 1.4 tons of debris per year.

Just months after Plymouth City Council declared an urgent need for ocean recovery in a 'Motion for the Ocean', the city became the UK's first National Marine Park, The Seabin at Plymouth Yacht Haven is one of the first new installations since the Council's motion was launched. Steve continues. "As residents and businesses, we all share responsibility to keep the waters in Plymouth as clean and biodiverse as possible. The Seabin has a reputation worldwide to help clean up oceans and protect marine wildlife, so it's great to have this installation at Plymouth Yacht Haven. We're delighted that Boskalis Westminster agreed to work with us on this installation."

#### **Donated by Boskalis**

The bin was donated by Plymouth-based marine firm, Boskalis Westminster. Isobel Loxton from the company explained the company have "worked for many years in the Plymouth area supporting the Ministry of Defence.



We want to play our part in reducing the amount of plastic waste around our coastline and with the Seabin this can be targeted to provide tangible results for the local marine communities we work in".

#### **Educating the community**

Isobel continues; "We all agree that we hope to live in a world where devices like the Seabin aren't necessary. Litter should not be in the ocean in the first place. For now, we're pleased that we're able to contribute to reducing the amount of plastics in the water. But, more importantly, we need to work with Plymouth Yacht Haven to use the Seabin to educate those who live, work and visit coastal areas of the importance to protect our oceans."

#### 30 days Wild

One of nine European locations for Yacht Havens Group, this is just one step which Plymouth Yacht Haven are taking to improve sustainability on the Mount Batten Peninsula. The Plymouth Yacht Haven team also signed up to The Wildlife Trust's "30 Days Wild" campaign running throughout June. "We're not stopping with the Seabin", Steve continues. "This month we've installed bug hotels, wildflower gardens and bird feeders around the marina to increase the biodiversity on-site. We partnered up with various local organisations to run workshops with our customers to increase awareness and education around these issues. The team behind the autonomous Waste Shark vessel ran demonstrations on-site and we also organised litter picks on Mount Batten beach."

## MSP VISITS TROON YACHT HAVEN AFTER PARLIAMENTARY MOTION



fter submitting a
Scottish Parliament
motion to commend
Troon Yacht Haven,
Siobhan Brown MSP was
welcomed to Troon by Marina
Director Stephen Bennie to see
first-hand the recent investment
in the marina and the new
Salt Lodge Hotel.

Lodged on 1st April 2022 by the MSP for Ayr, Prestwick and Troon, the Parliamentary motion commended Troon Yacht Haven for their recent Five Gold Anchor Accreditation after a £1.5million investment in shoreside and pontoon facilities. The motion was supported by over 20 other MSPs.

#### Siobhan Brown MSP said:

"It is always fantastic to see a local business thriving. Everyone

at Troon Yacht Haven should be proud of their hard work in achieving five Gold Anchors, which places the Marina amongst some of the best in the world."

"I was delighted to present Stephen and Sarah with a motion from the Scottish Parliament congratulating everyone for their achievement. I was also lucky enough to get a tour of the facilities and the new Salt Lodge Hotel. This is a fantastic addition for the area which I am sure will prove very popular."

#### Stephen Bennie, Marina Director Troon Yacht Haven:

"Thanks to significant investment and extensive work from the team – who've carried on quietly and professionally with no inconvenience to customers – our marina now reflects Troon Yacht Haven's commitment to excellence."

"It was wonderful to welcome Siobhan Brown MSP to visit Troon Yacht Haven. Being recognised in a Scottish Parliamentary motion is extremely special and I'm so proud of our team and the company for this recognition."

#### Parliamentary Motion S6M-03933 in full:

That the Parliament commends Troon Yacht Haven on being awarded five Gold Anchors for the high quality of its facilities; understands that this is the highest rating given out by The Yacht Harbour Association and places Troon Yacht Haven among the best marinas in the world; further understands that Troon Yacht Haven was successful in receiving this rating due to the hard work of staff who upgraded customer facilities and improved security after a £1.5 million investment: understands that the Scott's Bar and Restaurant and Salt Lodge Hotel, located in the Marina, also received praise from the association; applauds the team at Troon Yacht Haven for their success, and wishes them the very best for the future.

To find out more about Troon Yacht Haven and the facilities they offer visit www.troonyachthaven.co.uk



+44 (0)1255 440297 info@duracomposites.com www.duracomposites.com Marina News Marina News

# RESILIENCE AND FAMILY MARINA VALUES

Article by TransEurope with comment by Jon White



ith a minimal background in the nautical field, Mieke took over the family marina 'Jachthaven Wetterwille', (owned since 1960 but established over a century ago in 1912), and boat-building company first owned by her father-in-law, after the untimely passing of her husband. Despite her lack of experience, she made the marina flourish through a

combination of hard work and pioneer spirit, selling the onsite Dutch sloop business and investing in many innovations in the marina such as a heated hangar with dry-stack system, the first in the region, and visitor accommodation including a green roof with room for tents. A firm believer in the power of global cooperation, she is part of various associations and is a highly-regarded assessor for the

prestigious Gold Anchor Scheme and is consequently one of the most inspirational female role models in this sector. Her daughter Catherine, the eldest of three, combines her job as a freelance journalist with a position at the marina, where she assists her mother in the day-to-day management.

Further comment from Ion White; During the summer of 2022 it was my pleasure to visit the 400 berth Jachthaven Wetterwille to conduct a Clean Marina audit. As the TransEurope article mentions Mieke is a highly valued Gold Anchor Assessor and therefore I know her well. however seeing her in the context of her family marina was very enlightening. The focus and motivation to protect the environment underpins all operations and developments; in fact, it's part of the marina DNA!

The on-site enclosed drystacking system for instance utilises ground source heat pump technology to maintain a constant 11 degrees Celsius and thereby protect customers boats from freeze damage during the winter without the burning of fossil fuel.

Pontoon re-decking was underway utilising sustainably sourced wood which is inevitably more expensive but Mieke and Catherine prioritise the environment over cost. Due to the layout of the marina there are three boat lift out areas (a hoist dock and two cranes) all of which have professionally designed wash down filtration which is managed by a certified

waste contractor.

Due to significant berth holder activity/boat usage the site generates a lot of waste which is segregated and collected in specially designed and engineered underground collection hoppers, with above ground access, which are emptied twice a week by a certified contractor.

There are many other well thought through and implemented environmentally friendly aspects to the marina site, including a combined black/ bilge water pump out, electric hire boats and solar panels.

This demonstrates the green culture of the dedicated family behind Jachthaven Wetterwille who rightly deserve recognition for their efforts and investment in protecting the waters of the Loosdrechtse Plassen in Holland.

I very much look forward to awarding Jachthaven Wetterwille their well deserved Clean Marina accreditation.







For information about
TransEurope please visit

### St Katharine Docks Carbon Offset scheme for marina visitors

There is now a greener way for boaters to cruise to London's only central marina. St. Katharine Docks is proudly working with Yacht Carbon Offset to counterbalance the carbon impact of boating to the marina.

ost customers visiting St. Katharine Docks use a fossil fuel powered engine to transit along the Thames. Visitors are now being offered the opportunity to carbon offset their fuel emissions by making a voluntary £1 carbon offset donation. The marina is also matching every contribution made. The £1 is added to the marina fee and can be removed on request.

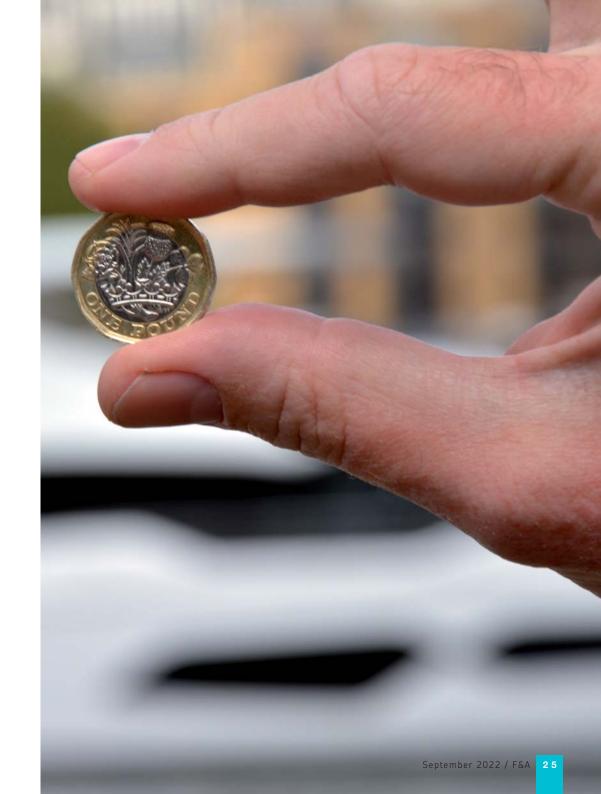
Each donation is sufficient to counterbalance close to 100 kg CO2e of GHG emissions and is invested into carbon offset projects. To lead the way, St. Katharine Docks has counterbalanced its customers' fuel emissions for Q1, 2022. The project selected for this Carbon Offset was the Chacayes Hydroelectric Power Project, Chile.

Yacht Carbon Offset will estimate the associated greenhouse gas (GHG) emissions and counterbalance them on a tonne-for-tonne basis using the carbon reduction project that St. Katharine Docks has selected to support, issuing a certificate for each offset. The quantity of carbon offsets will be based on customer participation at St. Katharine Docks.

Marina General Manager, Paul Tetlow commented 'We are very proud to be working with Yacht Carbon Offset. It is something I have been wanting to do at the marina for some time. To boaters the cost is minimal, and the environmental benefit is clear'.

"

Each donation is sufficient to counterbalance close to 100 kg CO2e of GHG emissions



#### DURA COMPOSITES, GRP GRATING INSTALLED AT SHEPPERTON MARINA

ura Composites' anti-slip, mini mesh GRP grating has been installed at Shepperton Marina by Walcon Marine. Shepperton Marina is superbly placed as a base for both upper and lower Thames cruising and was recently shortlisted for the TYHA UK Inland Marina of the Year Awards. Open seven days a week, the marina provides a range of secure moorings with electricity and water, as well as large servicing and repair workshops.

In August 2021, Shepperton opened their innovative new berthing concept, known as 'The Island'. This unique addition to Basin D features 26 new berths. accommodating vessels from 10 14 metres, set amongst a large circular pontoon area featuring Dura Composites' Dura Grating

Mini Mesh product in Sand colour.

Supplied to Walcon Marine, the Dura Grating offered the safest, strongest, fastest and most proven grating on the market.

Dura Composites' GRP grating is strong and durable and the anti-slip surface is tested to withstand even the wettest. oiliest and iciest conditions, thus ensuring a safe and highly durable walkway that allows marina access throughout the year.

Available in a range of thicknesses and mesh sizes (many with a Class B fire rating) Dura Grating products are easy to handle, making installation faster and more cost-effective. They also require little to no maintenance over the course of their life-cycle, ensuring a noncorrosive surface that comes with a 25-year warranty.

Commenting on the project, Lisa Harris of Shepperton Marina said: "We chose the composite Dura Grating for this project for a number of reasons, mainly the safety, low maintenance and aesthetic aspects.

"During the colder months when pontoons can become icy or slippery, the composite grating surface remains safe for our staff and customers to walk on. In my opinion, from a health and safety point of view, you can't beat it!

"Historically, we have spent a lot of time replacing wooden deck boards which we no longer have to do with this product, saving us both time and money, and many of our customers have already complimented us on how safe they feel walking on it.

"Thanks to the successful installation of our new 'Island Berths', we have now established a complete pontoon decking replacement programme where we will replace timber with GRP Dura Grating - and which we expect to be completed in the next couple of years.

"The Dura Composites team are always available to offer advice and assistance and provide an efficient and professional service."

**The full Dura Composites** found here on the website





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### NEW ROWING PONTOON AT MARLOW ROWING CLUB IMPROVES ACCESS FOR ALL

esigned and manufactured by Inland and Coastal Marina Systems, Marlow Rowing Club has installed a new rowing pontoon, significantly upgrading the club's boat launching area, improving access for the club's busy rowing programme and increasing space for disabled rowers

Completely rebuilding the waterfrontage of the historic club on the River Thames, the project included removing the old riverside quay and replacing it with a reprofiled and aligned hard standing and quay wall, creating a single level, smooth edge.



Working closely with P&D Environmental to facilitate this and ensure integration of the appropriate mooring system, Inland and Coastal Marina Systems (ICMS) then connected a 40m x 4m low freeboard (150mm) modular rowing pontoon. The new pontoon was specifically designed to accommodate a rowing eight alongside with oars partially deployed, while still allowing space for wheelchairs to pass along the length of the pontoon for boat access.

Designed with special adaptations to decouple the joints, the individual modules of the pontoon have towing cleats positioned to enable the sections to be detached and transported to other parts of the river to form separate landing stages during major competitions.

"The existing water's edge at Marlow Rowing Club was uneven and needed to be replaced prior to installing the club's new rowing pontoon, providing safe water access for its members," says Jon Challis, sales manager at ICMS.

"To find the most cost-effective solution for the club, rather than sub-contracting we collaborated with P&D Environmental to replace the quayside. Working in this way we ensured the best possible outcome for Marlow Rowing Club's members, while making tangible savings for the club on the overall project."

Topped with ICMS' GRP mini mesh decking and reducing the gap between the quay wall and the pontoon, Marlow Rowing Club's members now have a more stable and non-slip platform with wheelchair access for launching their boats for both competitive and recreational rowing.

"Delivered on time and well managed, we are very pleased with our new pontoon," says David Plaskitt, who headed the project at Marlow Rowing Club.

"It has been well received by our members who appreciate the stability provided by the single rigid pontoon with consistent freeboard, making boat access and egress simpler and safer for our competitive, adaptive and para rowers alike.

"Working with Inland and Coastal and P&D has been a very positive experience, with the collaboration producing the best value solution for the club and its members. The carefully designed modular nature of the new pontoon with its improved accessibility not only makes it easier for us to operate on a day-to-day basis, but also makes us more attractive as a host for external events, bringing revenue to the club."

To find out more about Inland and Coastal's pontoon ranges and unique decking options visit www.inlandandcoastal.com or email sales@inlandandcoastal.com

#### HAMBLE POINT MARINA RETURNS TO BOAT BUILDING ROOTS BUT WITH A SUSTAINABLE TWIST

south coast boating hub, MDL Marina's Hamble Point Marina is returning to its boat building roots with new tenants complementing existing onsite marine manufacturing businesses.

Fairey Marine once called Hamble Point home, launching the iconic Fairey Huntress in 1959. The Huntress is often thought of as the starting point for modern motor cruisers, with many planing powerboats and RIBs able to trace their DNA back to that initial constant deadrise hull form.

With such a history, it's fitting that as boat building and marine technology moves into a new era with sustainability at its heart, it's being driven by forward thinking businesses based at MDL's Hamble Point Marina where so much of it all began.

Innovative electric boat manufacturer RS Electric Boats has recently moved from its base in Romsey, which it shares with sister company RS Sailing, to a larger manufacturing facility at Hamble Point Marina.

Alex Newton-Southon, CEO -Design & Technologies at RS Electric Boats, comments: "With the Pulse 63 being production ready, we need manufacturing space that will support the volume of boats we need to deliver. There is phenomenal demand from marine users wishing to switch to more environmentally sound ways to get out on the water.

"MDL and its Hamble Point Marina is an ideal solution for us. Not just the space available, but the location close to Southampton Water, giving us easy access to the Solent as well as MDL's Ocean Village Marina, where we'll be conducting boat tests and sea trails.

"We're delighted to have a

base with MDL, its commitment to the environment and dedication to promoting greener boating through investment in electric charging technologies and initiatives such as the Green Tech Boat Show makes this move an even more positive one for us."

RS Electric Boats joins established tenant ePropulsion UK, in the growing line-up of businesses dedicated to sustainable boating at the marina.

"I can't think of a more visible and distinctive location on the Hamble," Steve Bruce, managing director at ePropulsion UK.

"MDL is also keen to support the transition to zero emission propulsion with dedicated charging facilities and we are now putting together a schedule to convert the existing workboat fleet with electric propulsion."

But it's not just the boat builders who have recognised the strategic benefits of being based at Hamble Point Marina. Attracting businesses from across all sectors of the marine industry, Hamble Point Marina also hosts multiple new yacht dealerships as well as second-hand boat brokerages and boat clubs

For more information about and services, visit the webs



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### GREEN INNOVATOR AWARD PRESENTED AT MDL GREENTECH BOAT SHOW

he first Green Innovator
Award was presented
at MDL's Green Tech
Boat Show on Friday
(17 June 2022) to exhibitor
ePropulsion UK, by technology
and motorsports presenter,
Nikki Dean.

The aim of this new award, which is voted for by the public, is to shine a light on products and services, from both the start-ups and established companies exhibiting at the show, which are truly pioneering in sustainable innovation and design.

"We're delighted to win the first Green Innovator Award, especially with the quality of product and innovation being shown by the other companies here at this year's Green Tech Boat Show," says Steve Bruce from ePropulsion UK, the distributor of ePropulsion's electric marine products across the UK. "We've been pushing





sustainable boating and electric propulsion since 2014 and we're pleased to be recognised for our endeavours in this arena."

Coming in a very close second was Pixii Electric Boats, showcasing its pioneering electric boats built using recycled materials. Ecomotus, with its catalytic hydrogen system designed to reduce emissions and work in harmony with existing internal combustion engines, came in third place.

"We're delighted with how the show is growing and becoming such an important platform for the marine industry to show how it's innovating to help combat climate change," says Tim Mayer, sales and marketing director at MDL.

"It's wonderful to see the number of exhibitors increasing, and whether they're start-ups or established businesses expanding their portfolios, they all have one thing in common – a passion to make boating more sustainable so that it can be enjoyed for years to come."

Exhibiting at the show for the first time, RanMarine Technology, showcasing its waterborne waste





importance of events like the Green Tech Boat Show in making the public and wider industry aware of the progress being made, cannot be overstated. Sales director, Darren Kirby, comments: "Given RanMarine Technology is now focusing on the UK market, it's these types of events which are so important for us to see how the industry looks, where we fit in and what potential opportunities exist. It really is encouraging to see the level of innovation and talk to likeminded industry

collecting WasteShark, says the

Boating systems specialist, Vetus is already planning on exhibiting next year. "We felt the show was rewarding, with interest in repowers and new build projects from both trade and public," says Richard

professionals about the benefits

we can have collectively on our

environments."

Lythgoe, area sales manager.

"We feel the marine industry is following the automotive industry in terms of green technology and feel the demand for more environmentally friendly products will only increase in the future."

New to this year's show was the Innovation Hub, sponsored by University of Plymouth. Throughout the two-day show, marine industry thought leaders and researchers gave a series of informative talks on research projects currently underway to safeguard the marine environment, while a selection of the eco-exhibitors explained the sustainability benefits of their products, and how they enable people to have a more environmentally friendly boating experience.

"We've had a great few days at The Green Tech Boat Show," says Kate Fortnam, The Green Blue's Campaign Manager.
"It has been an ideal opportunity
for us to meet with likeminded
organisations and businesses,
all striving for the same objective
of finding greener solutions
for boat users.

"It has also been a fantastic forum for us to share environmental best practice with boaters. We were also able to shine a spotlight on the exciting new sustainable products available via The Green Blue Business Directory. Here's to Green Tech Boat Show 2023."

For anyone who missed the Green Tech Boat Show, the virtual version of the show is available on the MDL Marina's website via www.mdlmarinas.co.uk/greentech-virtual-boat-show

For more information on MDL's boat shows visit: www.mdlmarinas.co.uk/



#### MDL MARINAS INVESTS IN NEW DRY STACK FORKLIFT AT SAXON WHARF

DL Marinas has invested over £350K in a new dry stack forklift at its Saxon Wharf marina in Southampton.
Combining high capacity lifting with stability, the marina's new Wiggins Marina Bull forklift has the lowest centre of gravity and heaviest counterweights in the industry, ensuring that MDL's customers' boats are launched safely, and lifted confidently back into

position on the dry stack after use.

Invaluable for continuous dry stack operation at the marina to enhance customer experience, the new forklift is a welcome addition to the marina.

"We're delighted with the new forklift which will be put to use straight away with the boating season in full swing," says Dave Walters, manager at Saxon Wharf. "Wiggins Marina Bull forklifts are the best in the business, and we've been able to

customise our forklift to meet our specific needs and requirements to ensure we can offer our dry stack customers the best service possible."

Situated on Southampton's River Itchen, Saxon Wharf Marina's extensive dry stack facility offers secure dry berthing and on-demand launching and lifting for boats up to 13 metres. Its location close to Southampton Water and the Solent offers an almost endless supply of cruising destinations, and exciting places to explore once ashore.

The benefits of dry stack berthing, including easy access, increased peace of mind and reduced boat maintenance costs mean dry stack is an increasingly popular option for storing RIBs and motorboats.

MDL Marinas is the UK's leading dry stack provider. Its Dry Stack plus Otium berthing package offers unlimited launching on demand – seven days a week, 365 days a year – as well as up to 15% back

on fuel in points to spend on other MDL services or with Otium Rewards partners.

In addition, MDL Dry Stack berth holders will soon be able to book a dry stack launch/lift out online via the MyMDL customer portal on MDL's website, offering customers the convenience of booking their lift via their computer, phone or tablet when it's convenient for them.

Booking online is ideal for those wanting to plan ahead, while on the day bookings can still be made by calling the relevant marina office.

Saxon Wharf also boasts a 200-ton boat hoist and heavy duty, fully serviced pontoons, regularly welcoming boats up

to 80 metres. Situated close to Ocean Village, it's the ideal location for larger boats in need of secure, quick turnaround lift-outs, repair work or full-scale refits. There's ample space for storage ashore and a wide range of marine trade tenants on site offering a variety of professional services.

MDL also provides excellent dry stack berthing facilities at its Cobb's Quay Marina in Poole and its Hamble Point Marina at the entrance to the iconic River Hamble.





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The modern technology within the P&D Waste Rover means it can be utilised with a camera for visual inspections, both to ensure spills are contained and to carry out marina and pontoon inspections.

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Visitors will be able to board some of the historic tall ships berthed alongside A&P's Falmouth Docks, with tickets on sale nearer the time at £5.00 for adults and £2.50 children. For further details including a film based on the 2014 Falmouth Tall Ships event visit www.falmouth.co.uk/tallships



### TALL SHIPS SET SAIL FOR FALMOUTH HARBOUR, CORNWALL, IN 2023

ornwall's historic Port of Falmouth has announced it will be hosting the start of the prestigious Tall Ships Race, Magellan Elcano from the 15 - 18 August 2023.

It will be the first time in nine years that these magnificent vessels will converge in Falmouth Harbour from across the world, the event having been cancelled in 2020 and again in 2021 due to the Covid pandemic.

Organisers expect to draw more than 150,000 visitors across the four days of festivities with a resulting uplift of £10.5 million for Cornwall – based on surveys from the last Falmouth Tall Ships in 2014.

The race itself – organised by Sail Training International – will set off from Falmouth on August 18 with the Tall Ships escorted by a flotilla of hundreds of vessels wishing them well on their way.

The Tall Ships festival has been secured once again, thanks to extensive behind-the-scenes work and on-going organisation by the award-winning Falmouth Town Team - the partnership between Falmouth Town Council and Falmouth BID, alongside Falmouth Harbour, A&P Falmouth, Perfect Events Group and Falmouth Tall Ships Association. This will be the sixth time Falmouth has hosted the prestigious regatta and race, with the inaugural one for the town being held in 1966.

"Cornwall's maritime
heritage is world-renowned and
we look forward to delivering
another prestigious event here in
Falmouth," says John Hick,
Chairman of the Falmouth Tall
Ships Association. "We also
enthusiastically welcome the
owners and captains of the Tall
Ships Races international fleet
and invite them once again to

grace our historic port with their wonderful sailing ships. Our highly experienced team, collaborative working groups and ever-willing volunteers will provide a first-class service and warm-hearted Cornish hospitality."

Falmouth Harbour, as in previous events, will provide exceptional 'on the water' logistical management. CEO Miles Carden says, "The Tall Ships Race is an unrivalled opportunity to showcase our amazing harbour to visitors, operators and future investors. The economic impact is significant and is felt across many sectors but in particular it highlights the marine powerhouse that Falmouth has become. We look forward to welcoming these incredible

vessels to the UK's Atlantic gateway and the many visitors that will enjoy the harbour during the event."

Tall Ships Falmouth 2023 will be underwritten by Falmouth Town Council, with financial support from its key partners Falmouth Business Improvement District (BID) and Falmouth Tall Ships Association. A number of partners and local businesses will be providing in-kind and sponsorship support to help cover the costs of hosting the event and there will be opportunities for sponsors to engage with this historic event. Ship liaison volunteers will also play a key role in ensuring the crews' experience of Falmouth is a positive one.







## Protect the health of guests, crew, vessel and the environment with Wave International multi-media water filters

ith many yachts used for highquality, high-cost charters, it's vital that guests and crew are not exposed to contaminated water which could make them unwell whilst on board. Harmful bugs often live in contaminated water taken on board from the dock. which then breed in the vessel's onboard tanks, and guests can be exposed to these unwelcome bugs via the hotel services on board, such as showers, water used in food preparation, ice or drinking water.

Major boat manufacturers such as Sunseeker ensure they maintain pure, fresh and clean water on board at all times by using Wave International's range of water filter systems fitted in key areas on board, such as in guests' cabins, in the galley, in ice machines, deck showers and onboard jacuzzis.

Wave International's water filter systems range includes Flostream for on-board drinking water, the Flostream Dock Filter for pre-cleaning of water when filling tanks and Prostream, which filters water prior to going through a watermaker protecting the reverse osmosis membrane.

Wave's multi-media filters are specifically designed to remove all types of contaminants found in water such as harmful bacteria, heavy metals and minerals such as calcium and limescale. "In addition, the sophisticated technology in our filters removes everything from microfibres to traces of oil and other contaminants which can cause health problems and they also improve the taste of the water," says Wave International's managing director Paul Gullett.

Wave's systems comprise replaceable cartridge filters which fit into different styles of housings depending on the application. The Flostream is a compact size, suitable for easy installation between the vessel's water tanks and the taps. With its bacteriostatic control, the Flostream inhibits microbial growth, and also removes limescale. In addition, the filter also reduces the taste of chlorine and removes other odours, significantly improving the taste and smell of the water.

The Prostream, designed to protect the watermaker, is a 5-micron string wound cartridge which provides dual sediment and oil protection. Users simply replace the watermaker's

standard sediment-only filter to ensure full protection against any ingress of oily water. "This protection enables boat owners to feel confident running their watermaker in any location, knowing that no oily water or other dirt or contaminants will end up in the watermaker," says Paul. The Prostream also removes hydrocarbons, which if not taken out by the filter, would damage the watermaker. This also enables users to draw water into the watermaker from locations such as marinas or other areas likely to be contaminated by vessel waste or oils, something which is usually not recommended without a prefilter such as the Prostream. For exterior use and washdown,

the Waveshine filters and cleans water to prevent any spotting and smears after washing and rinsing. This enables crew to use water of any standard from the marina or dock and be confident that only clean and contaminant free water is used on the vessel it removes any hardness in water that could damage fixtures and fittings.

Wave's range of products are available internationally direct and through its distributor network.

More information about the range of products available from www.waveinternational.co.uk

## 1000 WHEELCHAIR USERS **NEEDED**

eriously disabled Mike Wood is looking for 1000 young wheelchair users to sail the world in a 'Children's Catamaran'.

Mike who was injured in a road accident in 1978 and confined to a wheelchair has spent his life creating access to sport and leisure activities for wheelchair users who are often left out of 'disabled activities' because they are difficult or expensive to provide for. Having already raised over £5 million pounds for the charity he set up in 1993, nearly 50,000 people have used the facilities he has designed and built.

Mike's Charity, The Disabled Sailors Association's 25 year anniversary plans include a £1.5 million pound project to build a wheelchair accessible 'Children's Catamaran' called this because of the low level controls and special facilities for young people. This is a special edition of the HH44 catamaran purpose designed for the DSA that will allow



youngsters with any type of disability to take an active part to sail around the world in safety, comfort and some luxury. The voyage is split into 1 to 6 week sections and heavily subsidised so that it is affordable to people on low incomes.

Mike says "It all sounds a bit grand and ambitious but over the last 25 years we have designed and built some very good completely wheelchair accessible yachts and sailed them all over Europe from Sweden to



SCOTT

Adventure is just an extension of things we have done on a fairly regular basis. It involves a lot more planning but so many able-bodied people have done it already and are assisting us we see no serious problems."

The Disabled Sailors Association at present has two wheelchair accessible yachts available for use, one in Portsmouth and one in Milford Haven. Mike says, "We are very proud to say that any disability

is allowed to use our yachts, we will not refuse anyone at all and you are only a passenger with the DSA if you choose to be as all the controls on our yachts are accessible and the yachts can be single-handed by some wheelchair users."

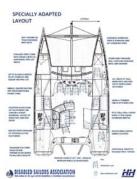
RORO 2

For the Disabled Sailors Association 25 year anniversary of starting sailing for disabled people there are three major new projects. A new sailing dinghy has been developed that cannot capsize or sink with a



view to having disabled sailing re-introduced as a Paralympic sport, a replacement for aging wheelchair accessible catamaran Spirit of Scott Bader is planned to cater for demand for coastal sailing and the World Sailing Adventure.

Mike says, "World Sailing Project is a 2 to 5 year project, depending on funding and the time to build the yacht. The funding is obviously the difficult part of the project but it is achievable when you consider



that in 2018 the Jubilee Sailing Trust, who do a great job, spent £4.9 million pounds to provide 840 sailing places for disabled people and we are offering a potential 3,120 sailing places for £3,000,000 less than that, an absolute bargain."

"Proof of demand" is what Mike says is needed to secure funding as he has been refused by the National Lottery in the past, Mike says "When starting my sailing project I was told by the National Lottery, words to the effect of, 'I was too ambitious and there was no demand' 25 years and 50,000 people say the National Lottery were wrong but I am not taking any chances I am putting together a database of 3,000 people interested in the Trans-World Project and I want 1.000 of them to be wheelchair users so that I have a mandate and a demand for what we are doing".

For more information visit the website





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being able to prove that your staff have received proper certified and accredited training is becoming more and more important. We also work with bodies such as British Marine and others to advise and assist within this specialised sector.

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## TEOS MARINA

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iving exclusive services since 2010,
Teos Marina has been established as one of the premier destinations in Europe for yachting enthusiasts.
The privileged Gold Anchor award places Teos Marina among the most remarkable marinas in the Europe for its exceptional facilities, amenities and excellent

service levels once again.

Home to many globetrotter sailors, Teos Marina recements its international quality assurance, with high environmental awareness, customer-oriented service understanding, and high quality land and sea services. Teos Marina is also a Blue Flag certified marina accredited

by the world's largest environmental education institution FEE – Foundation for Environmental Education. Teos Marina offers services in line with the world-class quality marina life and service concept.

Located in Turkey's first Cittaslow city, Teos Marina is also logistically advantageous. From the marina, there is a ferry service to Samos, one of the most popular islands of Greece, and it is also one hour from the ancient city of Ephesus and the House of the Virgin Mary, which are among the most popular tourist destinations in the world.

"People say that the demand for boating and marinas has gone up since the pandemic, but Teos Marina had already been operating at 100% occupancy since 2018," said Faruk Günlü, the general manager of the marina. He added, "With our ability to take quick action and produce innovative solutions for the needs of our berth holders, we continue to maximize the pleasure they will get from the marina life by providing quality and comfortable professional marina services with our competent team.

We've doubled the number of pedal bikes and golf carts in the 2022 summer season, so that the boat owners can enjoy the marina life to the fullest."

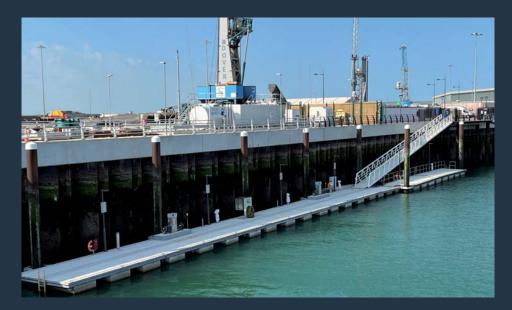
Teos Marina also managed to turn the crisis into an opportunity by renewing its entire infrastructure in a short time after the unfortunate tsunami disaster took place in the area on 30 October 2020. General Manager Faruk Günlü commented "This disaster united the team and from this experience we now know what to expect and how to handle a similar situation." He added, "I'm also delighted to announce that we are on the brink of making some new and great improvements. We have decided to add the very best facilities for our berth holders and visitors,

and have taken pride in investing in the marina by increasing both mooring and hardstanding capacity. We will start the construction as soon as the application is approved by the authorities."

We encourage you to visit the TYHA Which Marina Stand (J150) at The Southampton International Boat Show, this year, to learn about the outstanding services offered at Teos Marina! To be the first to hear about everything, just follow Teos Marina's official Instagram address (@teosmarinaofficial).

To find out more about this beautiful marina, visit www.teosmarina.com.tr/en

Fuel Security Fuel Security



## TAYLOR FUEL CONTROL

#### The UK's leading fuel equipment specialist

n important aspect of the extremely high cost of fuel at the moment is how we keep it secure and the safe control of its use. Also, with the recent revenue changes to some fuels and the new types of fuels that are available, it is becoming more important to have good household management in place.

Taylor Fuel Control is the UK's leading fuel equipment specialist with expertise in the manufacture and supply of quality re-fuelling facilities. With the cost of fuel recently

rising significantly, Taylor Fuel Control explain how you can minimise the loss and theft of fuel.

The requirements for security at the storage tank are now invaluable, with lockable fill valves and level controls. A common complaint from a number of operators is that they have difficulty reconciling their stock figures, often they state that their system seems to be missing fuel issued. But when the problem is looked into, it is realised that they are not losing fuel - it is that the pump meters

are not measuring the fuel correctly.

Generally, it can be found that the user has total belief in the fuel pump readings, whilst having no knowledge, or evidence of when the meters were last tested, serviced or even calibrated. The operator may have invested a lot of money in a fuel management system expecting total accuracy; however, from experience Taylor Fuel Control know that many of these complaints can be traced back to the accuracy of the fuel pump.

If the fuel pump is not metering correctly, for example actually delivering 100 litres while the system is recording 95 litres – it will appear to have lost fuel!

Pumps must be calibrated regularly to achieve accurate fuel management. Taylor Fuel Control recommends this is carried out once a year as part of the annual service routine.

More seriously Taylor Fuel Control are finding fuel pumps of inferior quality that are incapable of accurate metering. Worse still, some pump meters can provide inconsistent or variable errors that cannot be tuned out electronically or mathematically. Put simply they are not fit for purpose.

For many of Taylor Fuel Control's customers, regular servicing checks are included as part of the contracted routine servicing and provide a report on the overall performance. Over the last ten years, Taylor Fuel Control have become the leading supplier of above ground bunded storage tank systems in the UK. In a competitive market, they have managed to secure a reputation as a reliable and trustworthy provider by developing a set of stringent design and quality standards.

Taylor Fuel Control
Managing Director, Gerald King
said "Our clients often present
our sales team with a competitive
quotation for cheaper packages.
Upon closer inspection these
fall very short of the British
Standards we and our customers
expect. Obviously, cost is a one
of the main factors when
purchasing a storage tank system,



which now is storing fuel many times its own value. However, there are other areas that buyers should consider when approaching the marketplace for comparable costings.

All our storage tanks are manufactured to the highest standard BS 799 Part 5, with both inner and outer tank compliant. They are complete with sloping roofs and full-length supporting channels to air movement under each unit to give longevity, full width anti-vandal security cabinets and anti-vandal security covers over man ways and alike.

Fuel theft is an ongoing problem for all fuel operators with large thefts being made more often directly from depot bulk-storage tanks. These thefts are sophisticated and involve long-term planning, resources, and a vehicle capable of transporting the large volumes being stolen. With the current aim of professional thieves being to attack static fuel storage tanks,



they should be built in such a manner that all pipework joints are covered and resistant to this attack. This should also cover all valves, which should be installed within the security cabinet.

In our experience most thefts are due to thieves attacking exposed pipework or unscrewing vents and gauge sockets, or using battery operated cutting equipment to gain access to the fuel.

To help combat fuel theft,
Taylor Fuel Control install tank
management systems. These
systems include sudden-drop
detection to alert you
immediately, via SMS, of an
unexpected drop in fuel level.
This means that you will be
alerted to any severe leak or
theft from the tank that occurs,
irrespective of where you
are at the time.

Many operators will know the importance of investing in a good quality storage tank however, one of the key components that is often overlooked when purchasing a tank, is the fuel capacity tank gauge.

Some of the more common questions that operators require their storage systems to answer include, how much fuel do they currently have, when will they need to fill up, how much do they order and could they overfill the tank?

Taylor Fuel Control can help you choose the right fuel storage system for your needs. Get in touch at www.taylorfuelcontrol.com

## MDL CUSTOMERS EARN £1.3 MILLION WITH OTIUM REWARDS



ince its launch in September 2020, MDL Marinas' customers have earned over 1.3 million pounds with MDL's Otium Rewards loyalty programme.

Designed to give a more personalised marina experience, MDL's Otium Rewards is a unique points-based loyalty programme which offers MDL's customers, the chance to generate points from purchasing MDL services.

In the two years since it was launched, the 8,500 Otium Rewards members have collectively earned an incredible 1,302,296 points. Of these, 545,521 points have been 'spent' on MDL products, including fuel, boatyard services or berthing, creating over half a million pounds in savings for boaters and enabling them to enjoy the boating lifestyle even more.

MDL has recently increased the variety of rewards available to members through exclusive partnerships with its onsite tenants. Points can now be redeemed against 5\* accommodation, meals out, boat charter experiences and essential boat maintenance work.

"We're delighted with the success of our Otium loyalty programme," says Tim Mayer, sales and marketing director at MDL Marinas. "It continues to grow through the new partnerships we're creating within the expanding MDL community, offering our customers more choice on how they spend their valuable Otium points.

"The real savings available on many boating related products and services help to keep boating costs down, as well as enable someone to really maximise their enjoyment of our marinas and time out on the water, in a way that suits them."

Otium members can view how many points they have 'banked' through the Otium Rewards area in the MyMDL customer portal on the MDL Marina's website. Participating tenants can be viewed through the Otium Partners area.

If you're not already an Otium member, it's quick, easy and free to join, and you can start earning loyalty points and enjoying the benefits of Otium membership straight away.

To find out more or to sign up for Otium Rewards visit www.mdlmarinas.co.uk/otium

For more information on MDL and its marinas please www.mdlmarinas.co.uk





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**Christopher Odling-Smee, MD, The Marine Group** 

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## PREMIER MARINAS JOIN FORCES WITH MARINE RESOURCES LIMITED TO SECURE THE BEST TALENT



remier Marinas is partnering with Hampshire based recruitment agency, Marine Resources to attract the next generation of talent into short-term and permanent roles. Premier own and operate ten marinas along the South Coast and has a wide range of job roles and career options on offer for those excited to gain a foothold in this thriving sector.

"We absolutely love working with leading brands here at Marine Resources, and Premier Marinas is just that" said James Ward, CEO and Founder of Marine Resources. "We are extremely proud to partner with them and look forward to promoting their career opportunities to the market as an extension to their team. We're looking forward to doing great work together."

Marine Resources are international specialists in the marine leisure industry and are a leading source of marine talent provided to various shore-based marine industries, from the leisure and super yacht industry to maritime. They offer a fully managed bespoke recruitment and headhunting services with over 19 years of experience, and are expert at recruiting across multiple marine sectors, including design, engineering, marinas, sales, marketing, operations as well as boat building and refit.

Premier Marinas enjoys strong employee loyalty with many staff boasting long service including many achieving 25+ year anniversaries. The business has continued to expand in recent years and has developed a variety of employee benefits including a discretionary bonus scheme, pension and private healthcare with access to online GP services, free berthing for staff boats, and 25 days holiday with the flexibility to buy or sell leave.

A long-time supporter of the Investors in People scheme, Premier provides a structured learning environment for all its employees and is looking forward to what the new partnership with Marine Resources will bring. "We're privileged to be at the heart of such a dynamic sector and working with Marine Resources is a great partnership in our journey to support further job creation and inspiring the next generation," added Tracey Jefkins, Premier Marinas' Head of HR.

The career opportunities in the marine industry are as broad as they are exciting - find out more about marina roles and working for Premier Marinas by speaking to Paul Green at Marine Resources paul.green@marineresources.co.uk or 02381 680509.









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#### PORTO MONTENEGRO MARINA CLEAN MARINA ACCREDITATION



iven the high standards required of 5 Gold Anchor Platinum Marinas, TYHA now require all marinas with this accreditation to conform to the TYHA Clean Marina standard.

TYHA is therefore very pleased to announce the first 5 Gold Anchor Platinum Marina. Porto Montenegro, to be awarded Clean Marina.

Porto Montenegro has always placed high importance on protecting the beautiful waters in the Bay of Kotor. They were one of the first marinas to install sea bins in the marina basin aswell as placing great emphasis on dealing with

grey and blackwater, segregated and hazardous waste. Congratulations to the Porto Montenegro Marina Team Marina Manager, Roddy Blair pictured with TYHA General Manager Ion White receiving

their Clean Marina flag. For information visit www.portomontenegro.com

Congratulations to the Porto Montenegro Marina Team



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his prestigious award is recognition of the efforts, time and investment by the team here at Kip, as we continue to improve Scotland's premier marina, famous for its customer service and unique location which gives easy access to some of the world's finest sailing waters.

Kip Marina & Holt
Leisure Managing Director
Gavin McDonagh said, "We are
proud to welcome the award
of 5 Gold Anchors which is a
great achievement for Ian, Dan,
Steven and all the staff at Kip,
and I am quite sure that you
join with me in congratulating
them for all their hard work.

We have always enjoyed a close working relationship with TYHA who work tirelessly for the industry. The Scheme Assessor was very positive on what the staff here had already achieved, praising them for their enthusiasm and keenness to improve, and providing valuable feedback on future improvements.

All of our staff take advantage of British Marine's training programs; currently we have staff from all our Marinas participating in the Marina Operative, Intermediate Marina Manager, Advanced Marina Manager, and Certified Marina Manager programs. This ensures that our staff are professionally trained and kept up to date with modern marina practices enabling them to provide the best service they can to our customers".

A Kip Berth Holder commented, "Kip is like a family, and everyone is so helpful, not just the staff but other berth holders as well. I love the location and the pontoons and manoeuvring spaces are great. Well done to the Kip team on their 5 Gold Anchor award!"

For more information about Kip Marina visit www.kipmarina.co.uk

## KIP MARINA

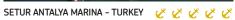
Kip Marina is delighted to announce being awarded 5 Gold Anchors from The Yacht Harbour Association's world-renowned marina quality assurance scheme.



 Gold Anchor Marina Gold Anchor Marina

#### GOLD ANCHOR MARINAS











PORTO DELLE GRAZIE



D-MARIN GOCEK





D-MARIN PORTO NOVI



Need a good pic

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#### GOLD ANCHOR & PLATINUM MARINAS



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#### CLEAN MARINA AWARD FOR AQUEDUCT



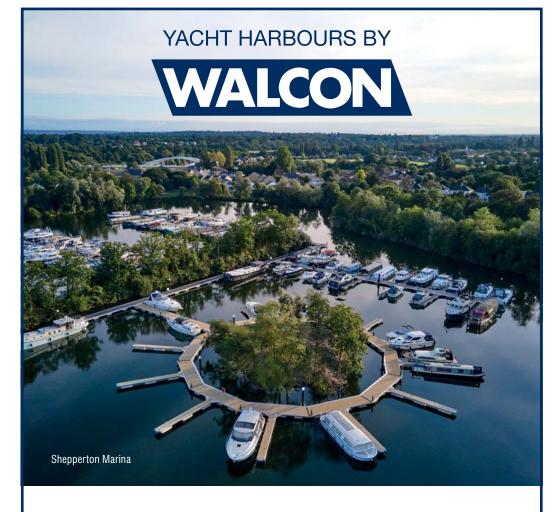
his year's Crick Boat show proved to be the ideal place for The Yacht Harbour Association (TYHA) to present Aqueduct Marina with the first Clean Marina award for an inland marina. Many of the marina's staff attended the event at which MD Robert Parton and Jon White, TYHA's General Manager, spoke after the presentation to staff members of a certificate of compliance and Clean Marina flag.

During the presentation, Jon White praised the team at Aqueduct for the amount of work they put in to gain the award, saying, "They have put a tremendous amount of time, effort and hard work, alongside some financial investment into gaining this award. When we first visited, we provided a report with an action plan, and they went away, committed to the plan and have delivered outstanding results."

Jon White went on to say that gaining a Clean Marina Award is not a box-ticking exercise. "After the initial assessment, the marina is given an action plan, which may require some investment on their part, communications to berth holders or the introduction of new ways of working. They then have to provide evidence that they have committed to and fulfilled the plan and achieve an 80% score in each of the different components that make up the award."

Robert Parton, Managing Director, Aqueduct Marina, said, "We are naturally delighted to achieve the new Clean Marina standard here at Aqueduct Marina. The inspection was rigorous, so we had to amend a few activities and embed some company policies, making the exercise a useful project. We are, without a doubt, a better and more environmentally aware marina as a result. Aqueduct Marina has, for some time, had an ongoing focus on reducing its environmental impact. We are delighted to win the accreditation and to be the first inland marina. Having already installed electric car charging, introduced greener products in the Chandlery and now offering HVO diesel, we aim to reduce our carbon footprint even more. And we're pleased to say our customers are fully engaged and supporting the effort."

The Clean Marina award was launched in 2021 to help marinas get the basics right such as blackwater capture and treatment, correctly managing segregated and hazardous waste, spill prevention and treatment, wash-down capture and filtration, drain interception, using sustainable products and preventing plastic pollution, and of course, influencing tenants, contractors and boaters to be more sustainable too. Initially launched in Australasia, the award has been gained by five coastal marinas, with a number of others currently looking to achieve the award.



# Thinking outside the box of

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