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HKJ Marina of The Year Awards Mid East Marina Growth



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YHA's membership in 29 countries are currently experiencing very different weather patterns particularly in Mediterranean Europe where near record-breaking temperatures this summer have impacted marinas, their communities and customers. Whilst at the other end of the spectrum Northern European countries have seen above average rainfall and well below average temperatures; given this weather turmoil, members in the Caribbean. Mexico and Middle East are no doubt pleased that they are currently out of season! Although there may be

differences of opinion on the causes we should all be reminded of the importance of acting in the most sustainable way we can. Throughout our growing network of Clean Marinas we are experiencing some excellent examples of sustainable practices and this was made very clear recently when our Sustainability Panel met to review nominations for the new TYHA Sustainable



HEAD OFFICE: Tagus House 9 Ocean Way Ocean Village Southampton S014 3TJ www.tyha.co.uk

Jon White

TYHA General Manager

Marina Award. Nominations

clearly showed the passion

and commitment that our

Clean Marina network have

toward protecting the marine

best practice examples. Kindly

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Johnston the Marina Awards

2023, including the Sustainable

Marina Award, will be presented

at Southampton International

Boat Show on 20th September

where we will share some of

environment with many amazing

FORE & AFT ADVERTISING: Please contact Hayley Cloke hcloke@britishmarine.co.uk T: +44 (0)7923 227693

In

FOCIS-

the wonderful ways marinas are protecting our waters.

TYHA and our European members have great respect for the work and influence of European Boating Industry (EBI) and we believe that working together to understand and address future challenges in our sector is essential. I am therefore delighted to confirm that TYHA have been accepted into the EBI membership and look forward to working collectively with EBI and its members to facilitate the sustainable growth of leisure boating and the worldwide marina network that underpins it.

I hope you find the contents of this Fore & Aft edition valuable and that the months ahead are productive and rewarding for your businesses.

publite

EXECUTIVE TEAM: General Manager: Jon White TYHA Gold Anchor Executive: Hayley Cloke









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Front Cover: Dubai Marina Yacht Club

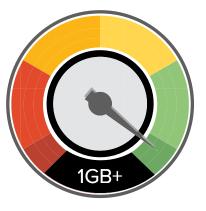
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TYHA News

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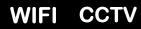


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The Seafarers' Charity Set to receive donations as sailor continues epic challenge

upporting the wellbeing and welfare of seafarers, The Seafarers' Charity is set to start receiving regular donations as Mark Ashley-Miller continues his fundraising Harbour Master Sailing Challenge.

Having departed Portland on Saturday in his 34ft Nauticat Good Dog, Mark is starting the next leg of his epic sailing adventure where he is endeavouring to meet every Harbour Master in the UK and Ireland.

Over the last three and a half years, Mark's journey has taken him around England, Scotland, and Wales where he has visited over 250 ports and harbours and raised over £20,000 for The Seafarers' Charity to-date.

This next stage will see Mark finish his 8,000 nautical mile challenge, circumnavigating Ireland and visiting the Isle of Man and the Channel Islands, while continuing to raise valuable funds to donate to The Seafarers' Charity. As he stops along the way, Mark will interview the individual Harbour Masters, recording information about their harbours and varied jobs which he'll post on Instagram (@harbourmastersailingchallenge). He will attempt to sail into every harbour - but where that's not possible he'll visit the Harbour Master on foot.

Kicking off the Harbour Master Sailing Challenge fundraising for 2023, sponsor Inland and Coastal Marina Systems presented the CEO of The Seafarers' Charity, Deborah Layde, with a sizable donation last week in Portland. 'As a proud supporter of The Seafarers' Charity, it is very exciting to have a significant boost to my fundraising from pontoon manufacturer Inland and Coastal Marina Systems. A huge part of the work of the charity involves the safety of seafarers. Safe entry and exit of boats of all sizes requires high quality pontoons and this is exactly what Inland and Coastal specialise in. Having them as my sponsor for 2023 as I circumnavigate Ireland is a huge boost to my morale and I would like to thank them very much.' - Mark Ashley-Miller

To support the Harbour Master Sailing Challenge, donations can be made using the following email links below:

- www.donate.giveasyoulive.com/fundraising/ harbour-master-sailing-challenge
- www.harbourmastersailingchallenge.co.uk

Sponsored by Inland & Coastal Marina Systems Ltd, Marks challenge will raise valuable funds for the Seafarers Charity and increase awareness of the importance of safety at sea.



INTERMEDIATE MARINA MANAGERS COURSE 6th - 9th October 2023 - Vilamoura, Portugal

The (IMM) course is aimed at managers, supervisors and foremen who have had at least one full year of experience working at this level.

This four-day course is accredited by the Global Marina Institute (GMI) and is designed to provide marina personnel in a leadership position with fast-track training in the critical issues in marinas. It is also an essential course in a career path leading to the globally recognised Certified Marina Manager (CMM), Certified Marina Operator and Certified Marina Professional (CMP) qualifications.

Each day is packed with a range of learning opportunities, including formal classes and lectures, informal discussions, field trip to nearby marinas, group projects, and marina/ boatyard industry networking.

ADVANCED MARINA MANAGERS COURSE 30th October - 3rd November 2023, Abu Dhabi

British Marine, in association with the Global Marina Institute (GMI), presents the internationally renowned Advanced Marina Management (AMM) School.

The AMM course has been designed as a pathway towards Certified Marina Manager (CMM) and Certified Marina Professional (CMP) Certification.

Each day is packed with a range of learning opportunities, including formal classes and lectures, informal discussions, field trip to nearby marinas, group projects, marina/boatyard industry networking and evening classes and discussions.

Applicants must have a minimum of three years' relevant management experience. British Marine will assess the application against this requirement.

FURTHER INFORMATION: Call Kitty Judd – 07923 250650 or kjudd@britishmarine.co.uk



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Mieke Vleugels CMM

TYHA Gold Anchor & Clean Marina Assessor

ieke Vleugels has been a TYHA Gold Anchor assessor since 2009. She combines her position at The Yacht Harbour Association with the management of Jachthaven Wetterwille, a family-owned 5 Gold Anchor marina in the Netherlands.

Her experience as a CMM and managing partner is of great use in her work as an assessor and she highly values the importance of international connections and collaboration that TYHA represents.

Following a career in television as the first female floor manager at Belgian national tv, she decided to focus on her family while her late husband Gradus Kosters managed the family marina. After his sudden passing away in 1996, Mieke was thrown into the business and has since overcome many obstacles and made it her own. She has been at the helm of Jachthaven Wetterwille for 28 years and leads a team of employees and seasonal workers with help from her three daughters.

In 2009, she followed the AMM course in Bibione, Italy. Mieke is a big believer in the broadening of professional horizons and visits International Boat Shows, conferences and networking events whenever she can. She pioneered the dry-stack system in the Netherlands and Jachthaven Wetterwille which is a leading marina in terms of environmentalism and customer service.

In her younger years, Mieke was an avid pilot and sailor. She often jokes that running a marina leaves little time to fly or sail. Mieke loves to travel with her family and when her busy schedule permits it, she goes out on the water in summer and the ice in winter, when the Dutch lakes freeze over.







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TYHA Awards



he Haven Knox-Iohnston crew are delighted to anchor the prestigious TYHA Marina of the Year Awards 2023 The TYHA Marina Awards have grown to be a real highlight of the marine industry calendar. The public vote showcases the crème de la crème of marinas who stand out in delivering an outstanding experience, for both resident and visitor boat owners.

Haven Knox-Johnston are excited to help facilitate the awards, enabling boaters to reward their favourite havens afloat and give a little back

marina operators who form the backbone of the boating world. The sponsorship reflects Haven Knox-Johnston's commitment to nurturing growth and development within the boating industry and their continuous drive for the highest service standards. The marina community is an essential element of getting out on the water and Haven Knox-Johnston recognises the effort it takes operators to provide incredible services and facilities for boaters.

to the global community of

The seven award categories will be:

- Coastal Marina of the Year under 250 berths
- Coastal Marina of the Year over 250 berths
- Inland Marina of the Year
- International Marina of the Year
- Superyacht Marina of the Year
- Marina Employee of the Year
- Sustainable Marina of the Year Award

F&A / September 2023

New for 2023 THYA and Haven Knox-Johnston have introduced an award to celebrate the achievements of marinas in their efforts to become more sustainable. 'The Sustainable Marina of the Year'. The award will celebrate and share the fantastic work going on every day to improve our marine environment, by individuals and marinas around the world.

The vote is now closed. Haven Knox-Johnston and TYHA will announce the winners at the Southampton Boat Show 2023 TYHA Awards Ceremony on the Foredeck Stage at 4pm on Wednesday 20th September 2023, we look forward to seeing you there.

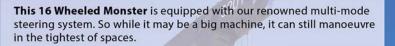
For further information contact:

- Chris Jones (The Knot Agency) chris.jones@kn8t.com 020 3468 3458
- Paul Knox-Johnston
- (Haven Knox-Johnston) paul.knox-johnston@havenkj.com 01732 223629
- · Hayley Cloke (The Yacht Harbour Association) hcloke@britishmarine.co.uk

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Pictures show: Exterior and interior of the first five floating homes.

The individual tank installation designed for each home.

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the installations for the first five homes. Tingdene Group have a show home in the marina which they let out to potential clients interested in buying a home. This is proving to be a really great idea as there is nothing like trying before you buy!

It certainly seems that LeeSan are expanding the concept of "Marine" Sanitation into ever more interesting and exciting areas!

UPTON LAKE

LeeSan Provide the Perfect Sanitation Systems for 28 New Floating Homes at Upton Lake.

pton Marina, Upton Upon Severn, (now called the Upton Lake Project) is the location for this exciting new development. Ten floating homes are currently planned. This will be expanded to feature twentyeight in total in three further segments. The project has been underway since the start of 2022.

Obviously, floating homes come with some technical challenges. In this case, one of these was working out how to allow them all to discharge black and grey waste to the main foul sewer located some distance away on the far side of the marina.

However, for Warwickshire based Marine Sanitation specialists LeeSan this sort of project is all in a day's work. Working closely with the developers, the LeeSan team have designed and specified a custom built, integral, HDPE (High Density Polyethylene), transfer tank with single submersible pump (supplied by LeeSan's parent company Pump Technology Ltd.) for each home. All pipework from the home's grey and black waste discharges directly into this. A safety operating panel and high-level alarm warns of any challenges in good time to take appropriate action. This is also included in every system.

These individual tanks then automatically pump out to a master transfer tank comprising of another larger HDPE tank with, for belt and braces security, twin 3 phase pumps (again from Pump Technology Ltd.), on a duty/standby/assist arrangement. This can easily cope with multiple homes discharging at once. From here the system then discharges via the ramp and across the bridge to the main foul sewer.

For the client Tingdene Group an important part of the brief was that each system should operate just like a normal home and this has been successfully achieved.

LeeSan has currently completed and commissioned

NEW TYHA MEMBERS



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MARINA PROJECTS APPOINTED TO SECURE OPERATOR FOR BANGOR MARINA AND HARBOUR

arina Projects Ltd has been appointed by Ards and North Down Borough Council to procure an experienced marina operator to take on and support the future of the popular 530-berth marina and harbour situated in the City of Bangor, Co Down. Northern Ireland.

Bangor Marina is one of the largest 5 gold anchor accredited marina developments on the island of Ireland. Securing a new operating model for Bangor Marina marks the beginning of exciting new plans to regenerate Bangor Waterfront as part of a suite of improvements supported by the Belfast Region City Deal. These plans aim to redevelop the marina and associated facilities as a mixed-use development in a new cluster with iconic and highquality architecture, connecting the city centre to the waterfront that will drive tourism and support the local economy.

Marina Projects Ltd has been commissioned to provide specialist technical advice working with Council officers to develop a new legal agreement that will be fundamental to the future success of the marina operation and leverage investment in the marina to support the wider aspirations of the



Council. Marina Projects will produce and deliver a procurement strategy that aims to attract experienced and professional marina operators able to work with Council to unlock the potential of the site as opportunities are presented.

As part of the procurement process and ahead of the formal bidding process, Marina Projects will be engaging with a range of stakeholders and welcomes discussions from any interested operators that wish to know more about the waterfront development.

Mike Ward, Managing Director of Marina Projects said "We are really pleased to be working with Ards and North Down Borough Council to secure a new operating model that will deliver an exciting future for Bangor Marina and Harbour as part of the wider Bangor Waterfront

Redevelopment. This is a unique opportunity for any prospective operator to be involved with a development that will create significant benefits for residents and visitors to Bangor, along with marina and harbour users. The immediate connections to the city and excellent access to local sailing waters are key strengths that already see a considerable number of visiting vessels to Bangor. The plans for the public realm improvements will make this a real destination for all to enjoy and has the potential to enhance the marina and harbour business".

Susie McCullough, Director of Place, Ards and North Down Borough Council said "We are pleased to be working with Marina Projects Ltd to progress one of the initial steps in the future redevelopment of the Bangor Waterfront as part of the Belfast City Region Deal. As the programme of works rolls out over the next 10 years, the marina and harbour will be a key element of this transformational investment plan."



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THE GREEN BLUE

Minimise your environmental impact

I f you're planning a trip on the water, then there are a few simple changes that you can make which will help to minimise your boat's impact on the environment that you visit.

Keep your distance

Firstly, always keep a watch for upcoming wildlife. Try to keep a distance of at least 300 ft. away from any sightings. This will help to minimise any unintended collisions and disturbance from your boat's noise or wash slowing down will also help with this.

[^] Maintaining a slow and consistent course when travelling on the water will lower your unpredictability for nearby



animals. Approaching wildlife from behind should be avoided as this can be perceived as aggressive and predatory, therefore causing them unnecessary stress.

If you are exploring a new area of water, remember to research the wildlife that you might see before setting off. Learning about an animal's behavioural habits, including feeding and resting locations and the times of the day that they undertake these activities will not only help you to react better if you encounter them, but it will also make your trip more interesting.

Reduce the spill

Just a few drops of spilt oil when refuelling can easily

contaminate large areas of water, whilst larger spills on land can cause tonnes of contaminated soil. Regular maintenance of your boat's fuel lines, connections and seals will ensure that any leaks can be easily spotted and fixed. Placing a drip tray under your engine is an easy way to continue monitoring for any signs of an engine leak.

Spills into water can cover fishes' gills and prevent them from being able to breathe; you can reduce the chance of spills when refuelling by using absorbent materials at refuelling pontoons.

And remember, try not to use oil and fuel within ten metres of the water's edge, this will reduce the chance of any accidental spills polluting aquatic life.

Lower your emissions

Being able to run an efficient engine will not only minimise your boat's emissions, but it will also use less fuel and give you a better ride. High levels of emissions can negatively impact both the air and water quality of your local area.

You can lower your boat's emissions by regularly servicing your engine, in line with



manufacturers' guidance, including changing the oil, cleaning the spark plugs and ensuring that any air-filters are dust free. Cleaning the hull of your boat of any bio-foul will also lower emissions by reducing drag and fuel consumption.

Keep it clean

When you clean either your boat, your dishes, or yourself, the cleaning products involved could easily end up in the water. Products used on boat hulls and decks often contain microplastics, chlorine, ammonia, potassium hydroxide and solvents, all potentially harmful to the aquatic environment.

Many everyday detergents (such as washing-up liquids and laundry detergents) contain phosphates which, if spilt, can lead to nutrient enrichment causing algal blooms and oxygen depletion and leading to a localised suffocation of aquatic life. Instead, try sourcing more eco-friendly alternatives that contain natural ingredients and are just as effective.

It is recommended that whilst cleaning your boat you avoid using cleaning products altogether and only use fresh water and a good scrubbing brush. This also helps to protect any sealants which can perish and lose colour from using certain detergents.

Join the sustainable boating community!

The Pledge is open to all boat users, whether your boat has a diesel engine or is powered by wind, whether you sail once a year or once a week!

The Pledge combines some of the simplest and most effective actions that we can all take to protect the environment. The actions are spread over three key themes: Respect, Protect, Enjoy! If you can commit to making just one of the changes, then you could make a big difference to the waters and wildlife that you visit. It's completely free to join and in return you can opt-in to receive a Pledge Pack with a Pledge pin badge, handy environment best practice leaflets and a Pledge certificate.

To make your Pledge, simply visit The Boating Pledge on The Green Blue website where you'll be asked to complete a short form with your preferred contact details and that's it!

Learn more

To learn more about sustainable boating, visit The Green Blue website: thegreenblue.org.uk where you can find further information, guidance videos and downloadable material.

The Green Blue is the environmental awareness programme jointly funded by the Royal Yachting Association and British Marine.

Follow @TheGreenBlue on Facebook, Twitter, LinkedIn, and Instagram: @The_Green_Blue.

10 THINGS TO FOCUS ON TO IMPROVE YOUR RECRUITMENT AND RETENTION IN 2023

ecruiting and retaining top talent is a challenge for any business. However, with the right strategies in place, you can make your company more attractive to potential employees and keep your current ones happy. Whether you're a small or large business, here are ten things you can do to improve recruitment and retention.

1. Stop Recruiting!

One of the best things you can do to improve your recruitment is to stop recruiting. It sounds strange but a lot of companies default to the traditional recruitment methods, throwing out an advert, doing the same thing over and over and expecting a different outcome. STOP, step back and plan. In the current market the expectations of the jobseeker have changed, motivations for moving jobs (and staying in one) have changed and companies need to be clear on not just the role they are trying to fill, but the type of person who would suit their culture. Why someone would come and work for them? What do they need to talk about to make them an attractive opportunity to apply for?



All this needs to be considered before you can create a successful recruitment campaign in today's market.

2. Speak to your Current People

Your current employees are an excellent resource for great recruitment. Talk to them about their experiences working for the business. What do they like about the company? What needs improving? A staff engagement survey is a great tool to come up with this feedback. You can then use this to promote your roles and business to your potential next employees. Logically the things your current employees value will attract like-minded new ones.

3. Develop a Strong Employer Brand

Your employer brand is how your company is perceived by employees and potential candidates. It's important to develop a strong employer brand by highlighting your company's values, culture and benefits. Employee testimonials are a great way to do this. Within this you can also develop an EVP (Employee Value Proposition) which many jobseekers are wanting to understand, sometimes before even applying. A great question to ask yourself is "What do we want to be famous for in the eyes of our employees?".

4. Offer Competitive

Compensation and Benefits Salary and benefits are key factors in attracting and retaining top talent, especially in the current market. Do your research and ensure your salaries and benefits packages are competitive. Salary surveys like the Marine Resources Salary Survey can help with this www.marineresources.co.uk/ salary-surveys-2022

You may also consider offering perks, such as unique flexible working or wellness programs, to stand out from competitors. It's important to be clear on what your hard and soft benefits are. Remember there could be perks that are taken for granted by some people but are a huge pull for others. So don't underestimate anything. Again, ask your current people what they consider a perk, you might be surprised.

5. Map out Career Development and Growth

Employees and potential employees want to feel like they're progressing in their careers. Map out career development and growth opportunities, such as training programs, mentorship and promotions, which you can discuss at interview. This shows that you value your employees' contributions and want to help them grow. Growth and Development does not always need to purely mean promotions and pay rises. The opportunity to take the lead on small projects or working groups goes a long way sometimes and a little extra responsibility here and there really can seem like big opportunity to some people.

6. Introduce a Referral Scheme

An employee referral Scheme can be an excellent way to attract top talent. Consider offering incentives for successful referrals, such as bonuses, vouchers, or even extra holiday days. This not only helps you find quality candidates, but also shows your employees that you value their input. They can speak first-hand about why they work for you to their own network. Referrals from a friend or family member go a long way in building confidence for someone to consider changing jobs.

7. Review Recruitment Marketing

Look at your job postings, social media presence and other recruitment efforts. Are they appealing to your target audience? Are you using the right platforms? Review and adjust your recruitment marketing to better reach your ideal candidates and make sure it includes information on the role, company culture, EVP, training, growth opportunities, renumeration, benefits and perks. You should also consider linking any recent press releases of exciting company news like new product launches or recent investments. This will get people excited.

8. Encourage Employee Recognition

Recognition and rewards show employees that their hard work and contributions are valued. It can be as simple as a thank you note or as elaborate as an annual bonus. You can promote this within your Recruitment Marketing as well. Post out recognition on your social media and demonstrate outwardly whenever possible examples of gratitude for great work.

9. Emphasise Diversity and Inclusion

Diversity and inclusion are not only the right thing to do, but also benefit your business. A diverse workforce brings unique perspectives and ideas to the table, which can lead to increased innovation and creativity. Emphasise diversity and inclusion in your recruitment efforts and make your recruitment relevant and attractive to a diverse target audience. Most importantly make sure your recruitment marketing has no bias towards race, gender, age, sexual orientation, or other personal characteristics that are unrelated to job performance.

10. Conduct Regular Performance Reviews

Regular performance reviews provide employees with feedback on their performance and allow them to set goals for improvement. Conducting regular reviews both formal and informal show your team that you're invested in their success. Again, you can promote this within your recruitment to demonstrate you value your employees' contributions and want to help them grow. It's amazing how many businesses still do not give their employees opportunity to have some sort of feedback from their managers at least monthly.

Improving retention and recruitment takes time and effort, but it's worth it in the long run. By implementing these strategies, you can create a workplace that attracts and retains top talent while promoting long-term success for your business.



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ICMS PARTNERS WITH TYHA TO SUPPORT B2B NETWORKING AT SIBS



Calum MacDougall - Inland & Coastal Marina Systems UK Ltd

ontoon manufacturer Inland and Coastal Marina Systems (ICMS) has partnered with The Yacht Harbour Association (TYHA) to create a dedicated space for marine businesses to meet and network at the Southampton International Boat Show, 15-24 September 2023.

"Having taken space on The Yacht Harbour Association's 'Find a Marina' stand with other marina related companies for the last few years, we've seen

the value of bringing together a group of like-minded marine businesses," says Jon Challis, Sales Manager at ICMS. "This year, we wanted to take it a step further and create a 'hub' on the stand where other marine industry professionals are welcome too, expanding the opportunity for B2B networking to a wider industry audience."

By sponsoring the central refreshment area and breakout zone on TYHA's Find a Marina stand, ICMS has made this

dedicated networking space possible and invites members of the trade to make use of the facility on stand J150 during the 10-day boat show. Jon continues: "Conversations in a relaxed environment over a coffee allow ideas to be thrown around and it's these chance conversations or introductions which can provide valuable insight and/or identify previously unrecognised synergies and expertise, often resulting in mutually beneficial business opportunities."

At the Southampton International Boat Show this year, ICMS is calling upon marina operators and harbour masters looking to upgrade their berthing facilities to take a fresh look at its extensive range of pontoons and floating breakwaters - all designed to offer safe, stable and non-slip water access to craft of all shapes and sizes, from kayaks to superyachts.

To find out more about Inland and Coastal's pontoon ranges and unique decking options, or to book an appointment to speak to a member of the team at the show visit www.inlandandcoastal.com or ales@inlandandcoastal.com

" ICMS, bringing together like minded businesses

Creating berthing people want to come home to



"The majority of yachtsmen say that it is one of the best pontoons they've ever moored on. Stable, non-slip and a high freeboard so they do not have to jump from their yachts on to the pontoon." Scott Ferguson, Harbour Master, Berwick



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- Stackable
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Powerboat Stands

- Stackable stands for motor cruisers
- Suitable for 18'-60'







PORTO ARABIA MARINA

Porto Arabia is by far the largest marina basin in the Middle East with almost 5km of boardwalk surrounding it and is the hub of social life at The Pearl-Qatar. In Porto Arabia, Ronautica Middle East presents a wide range of berthing options to suit your boat or yacht, with Two Superyacht Marinas accommodating up to 60 meters and Four Independent Marinas for vessels up to 24m.

INTERNATIONAL Clean**Marina**





BENITSES MARINA

A picturesque modern marina located in the heart of the Ionian Sea. It is located at the center of the historic town of Benitses, one of the most famous seaside villages on Corfu Island, just 9 km south of Corfu town, and 20 minutes from the airport. Recently renovated and with around 100 berths for yachts up to 25 meters in length. All berths have electricity and water.



COWES YACHT HAVEN

30

Cowes Yacht Haven represents the heart of the sailing world in Cowes. Whether you are looking to berth your boat or entertain corporate clients in a unique setting, Cowes Yacht Haven has it all. Centrally located, visitors have instant access to Cowes town centre, the Parade, with its range of Yacht Clubs, including the historic Royal Yacht Squadron and beautiful Northwood Park, with its tennis courts and pleasant walks.



YAS MARINA

Awarded as a prestigious Five Gold Anchor Platinum rating from The Yacht Harbour Association, Yas Marina is not only one of UAE's finest marinas but also a vibrant venue offering dining, fitness and leisure facilities. Situated on Yas Island, the 320-berth marina features seven licensed restaurants and lounges which cater to all taste buds and budgets.



DUBAI MARINA YACHT HARBOUR Discover Dubai Marina Yacht Club, Dubai's Ultimate Yachting Experience. A prestigious 5 Gold Anchor Marina and the largest in the Middle East. Our secure and sheltered berthing houses over 550 yachts. With an annual berthing contract, you will gain exclusive benefits and access to berth holder amenities. Your every need is taken care of by our dedicated Concierge service, offering a uniquely personal touch of contact and bespoke service.



MARINA DE ALBUFEIRA

Albufeira marina is part of a high-quality tourist complex and includes in its development hotels, restaurants, bars, a nautical club, shops, swimmingpools, apartments, villas and a recreational leisure centre.



D-MARIN BORIK MARINA A top-of-the-line boutique marina nestled on the western coast of Zadar. A perfect setting for exploring the natural attractions of the Adriatic Sea.



ALMOUJ MARINA At the heart of Al Mouj Muscat, Al Mouj Marina is the premier marina facility and flagship

yachting and sailing destination

in Oman. Boasting an extensive

array of world-class amenities.



PALM MARINA EAST

Palm Marina East offers easy

access to the coastline on the

marina's 261 berths, include

range from 10 to 36 metres,

ideal for sailing vessels.

east side of Palm Jumeirah. The

visitor and private berths which

D-MARIN MANDALINA MARINA

D-Marin Mandalina in Šibenik

has 440 berths in the sea and

is an ideal berthing place for

protected location.

superyachts due to its naturally

DUBAI CREEK MARINA Located in Dubai Creek resort on the banks of the majestic Dubai Creek, Park Hyatt Dubai provides an idyllic setting for a luxury getaway. Award-winning restaurants and spa await.



PORTO DEGLI ARGONAUTI

Porto Argonauti Marina offers direct access to the Ionian Sea, making this the ideal starting point for exploring the waters. Luxury is a key term here from the beach to the hotel's swimming pool.



BOATFOLK BANGOR MARINA

Close to the Irish Sea cruising routes, the marina has become well known since it opened, for providing a safe berth in the centre of Bangor.



D-MARIN TRIBUNJ Located on the Croation coast in the heart of the Dalmatian town, known for its maritime tradition, you can reach many natural beauties and the entire Adriatic archipelago.

MID-EAST MARINA SECTOR

he Mid-East marina sector has seen vast changes in the past decade with marinas being developed in both Dubai and Abu Dhabi at breath-taking speed. Historically, maritime culture was centered around trade connections with the world, particularly around the import and export of goods such as industry materials, spices, foodstuffs etc. Today, the maritime industry is no longer limited to trade, with a thriving leisure and tourism industry putting Dubai's maritime sector on the map. Notably, there has been a substantial increase in the number of marinas in Dubai, with many new facilities opening along the city's coastline. This has helped to increase the availability of berths and mooring facilities for vessels of all sizes and has also helped to attract more yacht owners and sailors to the city.

A modern-day maritime lifestyle also encompasses a wide range of facilities and amenities, including luxury accommodation, premium food and beverage outlets, retail destinations and events. This is especially true for the superyacht industry, with several high-end marinas and yacht clubs catering to the needs of luxury yacht owners. Wayne Shepherd CMM, Director of Marinas Dubai Harbour stated, "Arriving in Dubai initially in 2008, I have witnessed the marina sector in Dubai expanding significantly, with the development of new marinas, increased demand for luxury yachts and recreational boating and a growing focus on marina management and services. Over the years we have seen a major and positive evolution take place in the role of maritime activity and living in the UAE."

Once considered an exclusive activity for the ultrawealthy, we have seen the superyacht industry open to a wider category of target audiences in recent years. This has presented new commercial yachting opportunities within marinas, as well as helping to attract more high-profile events and visitors to the city.

"Marinas are driven by number of supporting factors and elements that contribute to their flow and longevity, which is why many of the marina projects in Dubai are now being integrated into larger mixed-use developments that include residential, commercial and leisure components," added Wayne. These integrated developments are designed to offer a complete waterfront lifestyle, with easy access to marina facilities, restaurants, retail shops and other amenities.

When asked about berthing capacities, Wayne commented, "The overall occupancy rate of marinas in Dubai is around 70%, indicating that the demand for berths was high but there was still room for growth in the sector. The average size of the yachts using the marinas in Dubai is increasing, with a greater demand for larger berths and high-end services."

It's worth noting that the berthing occupancy rate can vary widely depending on a range of factors such as location, facilities, and seasonality. This can change over time as new marinas are developed and the market evolves.

"At Dubai Harbour, we continue to curate extraordinary experiences with the support of our qualified marina management professionals, especially trained for the superyacht industry with years of rich experience behind them. We offer the region's largest marina, featuring close to 700 berths that can accommodate yachts up to 160m in length. They provide guests and crew with a full home port solution in one of the world's most spectacular cruising grounds, with direct access to the open waters of the Arabian Gulf with no air draught limits," added Wayne.

Speaking on the maritime sector's future over the next few years, Wayne shared, "The marina sector in Dubai is likely to continue to grow and evolve over the next five to 10 years, driven by a range of factors such as the city's booming economy, growing tourism industry and its



aturing close to 700will continue is the developmentt can accommodateof more integrated marinato 160m in length.developments that offer aide guests and crewcomplete waterfront lifestyle,home port solutionwith easy access to residential,ne world's mostcommercial and leisurer cruising grounds,facilities."t access to the openIn parallel, there will beche Arabian Gulfa continued adoption of newt draught limits,"technologies in the marina

sector in Dubai that could be used to enhance security, improve communication and create a more seamless and efficient experience for marina users. Furthermore, customer experience will continue to become an even bigger priority for the sector including development of more personalized and tailored services, such as concierge services and private yacht charters, as well as the use of advanced data analytics to better understand and meet the needs of marina users.

"With the opening of regulations, accelerated foreign direct investments, new visa procedures and a range of holistic lifestyle options to choose from. Dubai's maritime industry is expected to grow exponentially over the coming years. As home to the region's largest marinas, we continue to facilitate these developments by offering an extraordinary seafront district, inspired by our connection to the sea, designed for a maritime lifestyle," commented Abdulla Binhabtoor, Chief Portfolio Management Officer, Shamal Holding, Owner and Curator of Dubai Harbour.

position as a global hub for

luxury living. One trend that





PROMOTING GROWTH AND COLLABORATION

he Leisure Marine Association MENA (LMA) has been hard at work this summer, planning and organizing various activities to benefit its members and the leisure marine industry as a whole.

One notable achievement was the successful LMA Board Meeting hosted by Abu Dhabi Maritime, which provided valuable insights and initiatives shared by Capt. Saif Al Mheiri, Managing Director at Abu Dhabi Maritime. Abu Dhabi Maritime, operating under Abu Dhabi Ports Group and guided by the Department of Municipalities and Transport (DMT), serves as the primary custodian of Abu Dhabi's waterways and marine ecosystems. The organization focuses on providing worldleading maritime infrastructure while upholding the highest standards of health, safety, environment and quality.

In a significant development, the LMA proudly announces that Abu Dhabi Maritime has joined the association as a Gold Sponsor. This partnership opens up opportunities for both organizations to collaborate and contribute to the growth and development of the leisure marine industry in the United Arab Emirates. Abeer Alshaali, Chairperson of the LMA, expressed her delight at the new sponsorship, emphasizing the shared goals and aspirations of both organizations. This partnership marks a significant milestone, reflecting the dedication of both organizations to fostering sustainable growth and innovation within the leisure marine sector.

Another engaging event involved a workshop hosted by Tasneef (Emirates Classification Society), the leading provider of maritime classification and advisory services in the UAE and GCC region. The workshop emphasized the critical role of Tasneef in promoting safety, environmental responsibility and business performance within the maritime sector, showcasing their commitment to upholding high industry standards. Tasneef has also joined the LMA as a member, enabling collaboration in promoting the growth and development of the leisure marine sector in the region.

The LMA members were invited to a workshop on June 20th by the Ministry of Energy and Infrastructure (MOEI) to learn about Blue Pass – an initiative that aims to streamline access to marinas, waterways, and marine services across the country, promoting safety, convenience and sustainability through a user-friendly digital platform. The workshop emphasized the importance of active involvement and feedback from industry stakeholders to ensure the success of the initiative, allowing it to adapt and evolve to meet the diverse needs of the leisure marine industry.

Furthermore, the LMA organized a quarterly social event for its members on June 25th, sponsored by Exalto Emirates, providing an excellent opportunity for networking and collaboration. Exalto Emirates, a Gold Sponsor of the LMA, has established itself as the leading distributor of premium marine equipment in the Middle East since 1994. With a comprehensive range of highquality parts, equipment, and accessories from over 120 reputable international manufacturers, the company caters to various marine industries. Exalto Emirates expressed immense pride in their gold sponsorship, being part of the LMA's journey and their shared commitment to the growth of the marine industry.

The LMA currently represents over 70 companies that collectively shape the leisure marine industry in the UAE and the wider region. Through engagement with prominent stakeholders the LMA thrives in creating a platform for knowledge exchange, innovation and promoting best practices within the industry. Thanks to the unwavering commitment and dedication of our esteemed sponsors such as Abu Dhabi Maritime, Exalto Emirates, Gulf Craft, and P&O Marinas, the LMA has achieved great success in raising awareness about the leisure marine sector in the UAE and driving positive changes within the industry. Together with its esteemed members, sponsors and collaborative partners, the Leisure Marine Association MENA remains dedicated to fostering growth, innovation, and collaboration within the leisure marine industry, shaping a brighter future for boating enthusiasts and marine professionals across the Middle East and North Africa region.

For more information visit www.leisuremarinemena.com

Leisure Marine Association MENA's Latest Developments

PREMIER MARINAS Officially Opens Noss On Dart Marina

riday, 19th May 2023, saw the official opening of Premier Marinas' new marina and boatyard at Noss on Dart. Premier Marinas CEO Pete Bradshaw was joined by Anthony Mangnall MP and the Mayor of Dartmouth, Cllr. David Wells to officially open the marina - celebrating the completion of phase one of the development at Noss on Dart.

Premier Marinas purchased the 37-acre site out of administration in 2016 with support from owners Wellcome Trust. The regeneration of the site generates socio-economic benefits

36

including 260 local construction jobs, a commercial space which would offer up to 174 gross additional jobs once fully operational and up to 100 jobs supporters across South Hams. It will also introduce a new residential population of 400 building a thriving community once again and create household expenditure of up to £4 million per annum.

The 232-berth floating marina is complemented by a full-service boatyard with 75tonne travel hoist, a dry stack for over 100 boats and luxury berth holder facilities including a lounge with panoramic views of the River Dart. An onsite café will open soon and the recently launched 'Noss Ferry' connects people with Dartmouth Town.

Some 23 commercial buildings provide a home for the South Devon College Marine Academy and a hub for a range of marine and leisure services.

£34M investment to date covers all the above plus significant infrastructure projects such as a new road bridge across the railway, an electricity substation, a multi-storey car park and the provision of a public car park for users of the Dart Valley trail which passes behind the site.

Phase two of the regeneration has already commenced with a planned further £45M+ investment to include a 69-room boutique hotel, 41 riverside apartments and central plaza. Beyond this, there are three further sites with planning consent for 78 residential dwellings. Potential buyers are invited to register their interest at

www.nossondart.com.

The redevelopment has allowed Premier to introduce many environmental initiatives such as extensive solar power generation on all buildings, wildlife-friendly lighting, an

the car park. Noss on Dart has maritime heritage dating back to the early

innovative FiltaBund boat

wash recycling system which

prevents contaminated run-off

being released into the river, 12

electric vehicle chargers and the

planting of a green wall around

1800's. It was once the biggest employer in the area with over 1500 craft launched including lightships, minesweepers, coasters and yachts including Chay Blyth's 'British Steel' famous for being the first to sail non-stop westwards around the world in 1971.

remier Marinas CEO Pete Bradshaw, Anthony Mangnall MP & Dartmouth Mayor Cllr. David Wells

COLIN WATTS TYHA CHAIRMAN - 2019/23

have been on the TYHA council since 1988 and after 20 vears as a Director in 2019 I felt that not only did I feel confident in most aspects of the Leisure marina industry, having been a part of Harleyford and Shepperon Marina Group since I was 18 years old, but I was finding it more and more difficult to deflect my TYHA board colleagues gaze when suggestions for the next TYHA Chairman were discussed... So. I finally succumbed and the rest is now history.

Expecting to follow in the tradition of normal TYHA business, working with our dedicated executive team on industry issues, visiting member marinas, encouraging membership potentials and generally promoting and enjoying the roll, not to mention the odd GnT and photo session at the Boat Show - the world was hit by the 'Covid Crisis'.

All of a sudden - gone were the immediate expectations and assumptions of the Chairman's role provided by my predecessor Simon Haigh, in their place grew the



" I have been on the TYHA council since 1988

necessity and demand for clear and precise advice to our many hundreds of members on how they should interpret the draconian government advice and manage their own clients' expectations. Galvanised and with the invaluable expertise and ability of the TYHA executive team and council we forge policy and direction via zoom and other sanitised means of communication and delivered that advice throughout the pandemic. I would like to mention that my huge thanks

go to Jon and Hayley who tirelessly churned out helpful information and answered endless questions through that difficult period.

So I became known as the 'Covid Chairman' and not only as I caught it twice! My final 15 or so months were more as expected and infinitely more enjoyable and I wish my successor Steve Arber all the best during his tenures Chairman in what is one of the most respected and well-run Marina Associations in the World.

STEVE ARBER TYHA CHAIRMAN - CURRENT

teve Arber is a Director of the **Tingdene Marinas** group, which owns and operates ten marinas on the Thames, Severn, Broads, Wey and Great Ouse, with active boat sales offices at each location.

Steve first started working in the marina industry as a weekend assistant at the Musk Marine chandlery, fuel dock and service centre at Windsor Marina on the Thames, back in 1979. After attending Sheffield University, where he read Economics and Philosophy. Steve happily returned to

the marina and boatyard, eventually becoming manager of the chandlery.

He was then offered a job at Walton Marina, also on the Thames, in 1988. The Walton Marine group then also owned Upton Marina, the largest marina on the River Severn, and he was sent up there in 1991 as the Marina Manager. During his time as manager, he attended the first Advanced Marina Management course held in the UK, at Poole in October 1997; meeting and working with several colleagues who are active in the industry to this day and who Steve is pleased to call friends.

Steve was awarded his Certificated Marina Manager designation (#78) in June 2000. Steve was then active in the fledgling CMM group of UK



Steve Arber - Tingdene Marine

and European CMMs, becoming Vice-Chair; focussing on growing the group, and successfully mentoring several new CMM applicants.

Tingdene Marinas acquired Upton Marina, along with several other marinas, in 2005, and Steve was very pleased to join the new team at Tingdene.

Steve was invited and elected to join TYHA Council in 2006, becoming a TYHA Board Director in 2018.

Actively involved in marina developments for Tingdene. Steve has worked on obtaining

consents, designing, and developing new marinas, and extensions and renewals of existing marinas. These projects include the brand-new canal boat basin at Pyrford Marina on the River Wey; the complete replacement and enlargement of Racecourse Marina, at Windsor on the Thames; the major redevelopment of Hartford Marina on the Great Ouse; and the installation of the new marina at Broadlands, on Oulton Broad in Suffolk.

Although a Londoner by birth (in fact a cockney, technically: he was born in Lambeth) he is now a country-dweller, living in the Cotswolds. In his spare time, he also enjoys playing the drums, but not to any standard that you'd want to hear. It's more fun to do it than to listen to!

" Welcome to the new TYHA Chairman

Immense gratitude to Colin for his service

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o some, the surge in electric propulsion boats' development has caused a quietly raised eyebrow. Questions include: are there enough places where electric boats can be recharged, does the charge last throughout the day and do they have the strength to be workhorses?

The answer to all these questions, says Jon Partridge, RS Marine Group's CEO, is a resounding yes. "We understand some people have concerns about newer technology," says Jon. "But the fact is the planet is changing, and we have to do everything we can to help protect our environment. The electric revolution is here and it is happening. There is no turning back. And now we have the boat and infrastructure to confidently move forward."

Jon says that the charging infrastructure that's been developing across the world at speed, and particularly along the south coast of the UK, is going a long way to alleviate power scepticism.

"The network is spreading quickly," he says, "and of course, we're delighted by the super-fast charging that's on offer from companies such as AquaSuper Power and Rolec. The Pulse 63, for example, will charge up to 80 per cent in the time it takes to make and drink a coffee. But it's important to remember that it'll also charge overnight on a slower AC point, which all marinas and harbours already have."

As to the second question, a recent trial of the Pulse 63 at MDL's Ocean Village proved its usefulness on a full battery.

"We've been really surprised by how long a full charge lasts," says James Bills, the marina's assistant manager. "We thought we'd be plugging it into the AquaSuperPower charger every day. But we're not." In fact, the MDL team says the battery lasts for about two weeks' worth of 'pottering' around the marina.

Other highlights of the Pulse arrangement included cost-saving (no diesel bills), its quietness and its manoeuvrability and drivability.

"The towing capability is fantastic," says James. "We've moved yachts and jet ski pods. It doesn't deplete the battery under load - we're quite surprised by how it can compete with conventional workboats." Originally designed for the commercial market - with a nod to law enforcement, border protection, security, and marinas - RS Electric is now sharing its development knowledge of the Pulse with sister company Cheetah Marine. The two started to work together seriously in May 2022 and have been producing catamaran designs (as well as the first EVready RIB, the Cheetah R630) which are fully EV ready - even if the new owners aren't. This means, for example, that anyone buying a Cheetah Adventure 720 can specify diesel or petrol but can convert to electric at the moment which feels right to them.

There are also similarities between the way both the RIB and Cheetah Marine's designs come with fully bespoke deck layouts. Both offer immense space compared to some other workboats and seating options if the boats are to be used for ferrying passengers around.

James Bills, MDL, believes once people drive an electric Pulse they will be converted.

"It handles differently," he says. "The hull design means it turns tighter and it feels more 'planted'. The centre of gravity is really low. It feels stable on the water. It's lovely to handle."







further increase the range.

Jon also points out the handling

just got even better as from

September, the Pulse 63 will

come with RAD Propulsion.

The new set-up means the

Pulse 63 will enjoy extreme

manoeuvrability. This is because

swivels. As a result, the propeller

the RAD40 head unit stays still

and only the bottom of its leg

can turn 90 degrees in each

direction, offering a fantastic

Pulse to spin in its own length.

"This is the next generation

Group's co-CEO. "It's the place we

always wanted to get to. It's super

easy to manoeuvre and the new

180 degrees - allowing the

of the Pulse 63," says Alex

Newton-Southon, RS Marine

"It provides an effortless driving experience, produces minimal wake and is impressively quieter than ever before. Its handling remains unparalleled at any speed. Alongside its remarkable acceleration and capability to reach speeds exceeding 20 knots, the Pulse 63 boasts an exceptionally slow 'tick-over' speed, achieved by the propeller rotating at speeds as low as 258 RPM. This results in a calm, controllable manoeuvring/ mooring speed of 1.5 knots."

In summary, the rapid development and advancement of electric propulsion boats mark an important milestone in the efforts to combat climate change and to promote sustainable practices. Electric boats, like the Pulse 63, are not only capable of meeting the operational demands of the industry but are also fostering a transformative shift towards greener alternatives in marine transportation. With innovative features such as super-fast charging, impressive manoeuvrability, and reduced environmental impact, electric boats are proving to be a viable and powerful solution for the future. As we continue to witness these monumental changes in the marine industry, those interested in joining the electric revolution are encouraged to reach out to RS Electric Boats or visit their website at relectrichoats.com for more information.

www.relectricboats.com

GOLD ANCHOR



PALMARINA YALIKAVAK MARINA

From your marina berth in Yalıkavak Marina® you can reach so many wonderful destinations. For a truly delightful day's cruising in Turkey, set a north or north-west course out of the marina and discover the many coves, bays and beaches of the Yalikavak Peninsular.

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WSKLUM VZW NIEUWPOORT

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MUIDERZAND MARINA

Experience the vibe at this bustling beach marina for active water sports enthusiasts. Only half an hour from Amsterdam, home to Europe's largest catamaran and kitesurfing beach, as well as a bathing beach overlooking the IJmeer inland sea.

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PORTO MONTENEGRO

The world-class marina features 450 secure berths for boats ranging from 12-250m in length, with both short and long-term berthing options available and Platinum-rated marina services. Porto Montenegro is the up-andcoming hub of the Central Mediterranean.

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ROYAL BELGIUM SAILING CLUB

Located in Belgium, the club has been in existence for more than 150 years and has a longstanding reputation for excellence in sailing. Offering a wide range of services and amenities, including docking space, fuelling station, a boat maintenance and repair service

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COWES YACHT HAVEN

Cowes Yacht Haven has it all. Centrally located, visitors have instant access to Cowes town centre, the Parade, with its range of Yacht Clubs, including the historic Royal Yacht Squadron, and beautiful Northwood Park, with its tennis courts. and pleasant walks.

GOLD ANCHOR



Your Lisbon yachting harbour

Marina is located 20km away

from Lisbon. Cascais, the well-

know touristic village, is 10km

away and Sintra, World Heritage,

is 15km away. The marina offers

an alternative to the crowded

host, in the Atlantic Coast. Oeiras



One of the best locations in the easy access and plenty of cruising routes. Aspiring to be the country offering safe secure moorings, narrow boat storage, chandlery, Boat sales and DIY facilities and onsite cafe.

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berthing in the city itself.

OEIRAS MARINA



POOLE QUAY BOAT HAVEN

The award-winning Poole Quay Boat Haven enjoys stunning views of Brownsea Island and the Purbeck Hills. Ideally located for quayside shops, restaurants, cafés and bars. Situated on Poole Quay itself and offer visitor berths from RIBs and jet skis, to vessels of up to 70 metres.

88888



AQUEDUCT MARINA

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county for narrow boating, with the best inland boating facility in



Congratulations to all TYHA **Gold Anchor** and Platinum accredited marinas



berths each, built to facilitate boats and yachts from 10m up to 36m. Enjoy a variety of high quality services on short and long-term basis.

88888



AL MOUJ MARINA

At the heart of Al Mouj Muscat, Al Mouj Marina is the premier marina facility and flagship yachting and sailing destination in Oman. World-class amenities and offering 124 berths, which culminates the first phase of a total of 400 berths catering for vachts from 10 to 40 metres.

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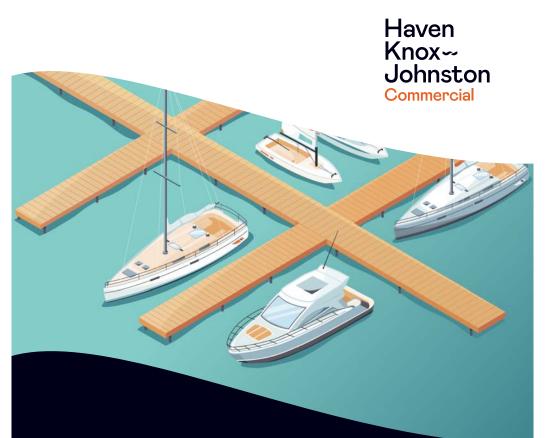
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TOPTIPS When Renewing Your Marina Insurance Cover

e live in a world where the unexpected seems to have become more expected. Extreme weather patterns are occurring more frequently and criminal gangs are devising ever more

devious methods of carrying out malicious actions. In the complex marina environment, the list of risks to business is extensive making it vital to ensure that your business mitigates the risks faced. A tailored marine trade insurance policy is a vital part of that, as a safety net in a worstcase scenario situation.

The starting point is to realise that very few businesses are exposed to exactly the same risks and working with a specialist insurance broker to understand your unique situation is always a good idea. Find a Marine Trade Insurance broker who is happy to sit down and review your risks without obligation. Your business will likely need several separate policies to achieve the optimum protection so a specialist marine broker would be preferable. It's relatively easy to think about the physical assets of your business including buildings, pontoons, plant, vehicles and boats but often the biggest risks lurk in areas which aren't visible.

One of the most important areas for marinas to focus on is liability. Liabilities come in all shapes and sizes, from valuable property afloat on the pontoons, hoisted up into the dry stack or propped up in the yard, to people walking around the berths and visiting the facilities. They also include liabilities to your employees going about their dav-to-dav duties and the all-important protection of everyone's personal data, so the risk of something going wrong and a claim against you being made, mean that it is an area well worth a detailed review. Subcontractors working on site are worthy of a special mention. All subcontractors should have their own liability policies for a

minimum of £5 million in place,

so in the event of a claim their insurance policy will pay and not yours. It's worth checking that the policy is a marine focused one covering the type of work they are undertaking!

Management Liability policies are important to consider, with Directors and Officers Liability one of the few policies that covers the award as well as the defence costs.

Employee Protection Liability cover should be top of the agenda in this area. Cyberattacks on businesses are an ever-present threat and even though you may consider your business small and at low risk of getting onto a criminal's radar, it does happen and the results can be catastrophic. Cyber policies can help get you back on track and are an increasingly important policy to consider for all businesses.

The peace of mind that comes in having Marine Trade Insurance cover which has been tailored for the risks you specifically face, combined with the support of a broker who is a marine specialist, means you can keep your mind on running your marina and focus on what you enjoy doing most.

With thanks to Haven Knox-Johnston for supplying this article.

FACILITY REFURBISHMENT

t Mayflower Marina we have historically referred to our private bathroom block as 'the super loos'. They comprised of eight self-contained rooms, with a shower (one had a bath). wash-hand basin and lavatory and were completely refurbished back in 2009. With underfloor heating and attractive décor, they were much appreciated by berth holders and visitors alike. However, by 2022 even our most generous critic would probably have said that 'Satisfactory' was probably a more appropriate adjective than 'Super'.

Planning for the 2023 refurbishment started early in 2022 and was precipitated by a realisation that a significant spend would be required to resolve some recurring and expensive problems with the existing facilities. In the end it was decided that a full refurbishment would ultimately be more cost effective.

When we started talking to several contractors about the project, energy prices were rocketing as were building materials and combined with post Brexit import duties and supply chain issues, a fixed price contract was not something we could reasonably obtain. So, we deferred to a contractor whom we trust and have used many times before about a design and build contract on an open book basis and agreed to proceed on this basis.

The easy bit was deciding

to strip out the interior of the existing building and rebuild it to incorporate eight individual cubicles in a similar layout to what had been so successful in 2009. In addition, some aspects of the refit had to change to meet current legislation, for example,

BATHROOMS

our facilities for disabled persons were rudimentary and needed upgrading.

Having committed to reducing our carbon footprint this was an opportunity to revisit how we provided heating and lighting to the new facility. It quickly became evident that we would not be able to incorporate the various energy saving devices we wished to install within the existing plant room. We would need to build a new adjoining plan room to accommodate the battery for solar panels (and space for more in the future), two very large insulated water storage cylinders, two boilers, manifolds for the underfloor heating and the new air source heat pump.

When looking at Doc M3 building regs for wheelchair users and ambulant disabled persons, it was clear that we could not accommodate these facilities within the bathroom, as had previously been the case, more space would be required than was available. The solution was to repurpose an adjoining washroom facility adjacent to the private bathroom block. It had just enough floor area to be compliant but would need a ramp (and an electric door opener) to facilitate wheelchair access as the finished floor level was 200mm above the thoroughfare.

On 17th October 2022 we embarked upon a full refit of our private bathrooms, the conversion of our washroom to a DDA compliant toilet and shower room and a new plant room. The newly refurbished facilities reopened on 13th March 2023 and although not without the inevitable snagging issues, we are very pleased with the result and it appears our customers are too!





BRITISH MARINE SCOTLANDS RESPONSE TO THE VISITOR LEVY

ollowing on from last month's article in MarineTalk we are writing to update you on the progress of the Bill and to share with you British Marine Scotland's DRAFT response to the Call for Views.

We would value your support in months ahead as we try to secure changes to the Bill which is now at Stage 1, being assessed by the Local Government, Planning and Housing Committee. The Committee is seeking views from the public before advising on whether the Bill should be rejected or proceed to Stage 2, at which point MSPs will be able to table amendments.

The aim of the Bill is to help sustain local services by allowing local authorities to introduce an additional charge when visitors pay for overnight accommodation Whilst we are not opposed to the principle, we are conscious that boaters, unlike land-based visitors, add little, if any, additional pressure to local services such as roads, housing and local waste facilities. We are also very concerned that, unless amended, the Bill will adversely impact Scotland's boating sector, with a reduction in the wider economic activity it helps generate.

We are concerned because the Bill will create major challenges for marinas and other mooring providers who are not accommodation providers but will

still be made liable for calculating and charging the levy and will have to provide regular accurate returns. Failure to do so could result in inspections and financial penalties. This is all because the Bill has wrongly listed "boat moorings or berthings" together with static, land-based "types of accommodation", such hotels, B&Bs and camping sites, where the Visitor Levy becomes applicable.

In our draft response to the Committee, we argue that, unlike hoteliers and providers of the other types of accommodation listed, mooring and berth providers do not charge for overnight accommodation but for providing a space (safe haven) for a boat. If made liable, they would face disproportionately high costs in having to set up and manage new processes which, given the breadth of leisure boating and mooring provision across Scotland, would be hugely complex, almost impossible to apply fairly and may well prove unworkable or lead to a loss in moorings. The levy and all its other associated costs would need to be passed on to boaters who use non-residential moorings, irrespective of where they live, the type of boat they use and whether or not onboard accommodation is utilised or is even possible. Hitting berth providers and boaters in this way seems contrary to key concepts and

purposes of the Bill. Its drafting suggests little understanding of Scotland's leisure marine sector. This is why British Marine Scotland intends to respond along the lines attached. We will also request an opportunity to address the Committee in person to further explain why Parliament should amend Part 2 Section 4 of the Bill.

If you share our concerns, you can help us today by adding your own brief thoughts to the Committee's Join the Discussion site. It has a mix of high-level comments from the public but, as yet no mention of boat moorings or boating. Alternatively, or in addition, you may want to submit your own more detailed response to the Committee's Call for Views which closes on 15th September. If commenting, please let us know.

Finally and most importantly, if you have any concerns or comments about our own proposed response attached, please let us know by emailing publicaffairs@britishmarine.co.uk by Monday 4th September. We will then take those into account as we finalise the draft. Following the Call for Views, British Marine Scotland will continue its efforts to influence the Bill and you informed through the usual communication channels.

Simon Limb and Martin Latimer Joint Chairmen of British Marine Scotland.

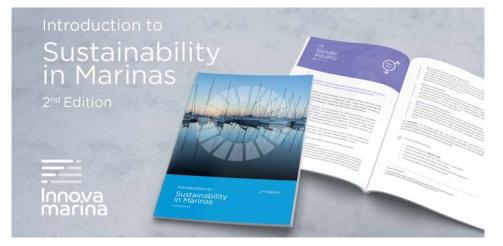
MAKING SENSE OF SUSTAINABILITY IN THE RECREATIONAL BOATING INDUSTRY

he Introduction to Sustainability in Marinas offers a narrative approach to a few of the ways in which sustainability applies to marinas. Starting at inception with ecological and social design considerations and completing the circle by learning to protect local biodiversity and encouraging citizen science, the guide hopefully serves as a useful resource for marina managers and their teams.

Bringing together sustainability experts, scientists, engineers, researchers and designers from across the recreational maritime industry, this updated anthology is a delightful example of the level of collaboration we are fortunate to be able to enjoy in the world of recreational boating. New articles in this edition include orientation on how marinas can make a positive contribution to the SDGs, sustainable design principles and different options for marinas seeking to obtain recognition for their commitment to responsible environmental management. There are helpful pointers to how to improve equity, inclusion and diversity in marinas and an encouraging piece on the importance of building alliances within the industry.

We explore how smart destination integration might work for marinas and topically, take steps into the pioneer territory of how alternative propulsion infrastructure might look for a fleet seeking to reduce carbon emissions. An inspiring overview of work being carried out by the Blue Marine Foundation suggests ways in which marinas could interact with local conservation entities, and oceanographer Dr. Dominque Durand sets out examples of how marinas can engage more productively and respectfully with their local natural environment.

Sincere thanks to Elizabeth Dumergue, José Luis Fayos, Esteban L. Biondi, Marcelo Sabanes, Idan Cohen, Philip Easthill, Patrick Hemp, Dr. Dominique Durand, Johann Durand, Véronique Tourrel Clément, Jon White, Sara-Jane Skinner and the team at Blue Marine Foundation for their very valuable contributions, to Hannah Wagstaff at Yacht Havens for great advice and to John Murphy for the generous use of his photos.



STEADY AS SHE GOES

his year's Braunston Historic Narrowboat Rally - held in its traditional slot over the last weekend in June - remained as popular as ever with 82 historic narrowboats from all corners of the waterways attending. With fine weather, attendance by the public was also very encouraging which culminated in another wonderful event. Now successfully revived, the annual Braunston rallies remain by far and away the largest rally of historic narrowboats anywhere on the inland waterways.

Unfortunately, President, the last surviving steam narrowboat, was again unable to attend due to the problem of building a new steam boiler to modern standards. President with its butty Kildare were to have been the stars of the Rally, leading the opening parade. Instead by way of 'Plan B', Kildare did come and was towed in that opening parade by the replica steam canal tunnel tug Hasty, with music legend and steam enthusiast Pete Waterman at last at the helm.

The opening took the now well-established format of the chosen pair of boats entering the marina from the canal under the famous Horseley Ironworks bridge to a peel of bells from Braunston Church – 'the Cathedral of the Canals.' Serenading the pageant was fine music from Daventry Brass.

Following Hasty and Kildare, were the Braunston based historic pair of boats, the Nutfield & Raymond. In their holds were a number of celebrity guests, including actor and canal enthusiast 'Poirot' – Sir David Suchet and his wife Lady Sheila – both Vice Presidents of the IWA. Also Richard Parry, CEO of the Canal & River Trust and Tony



Hales OBE, retired Chairman of the Canal & River Trust. Tony still continues his passion for the waterways and has attended every Rally since 2009 and hopes to continue doing so for as long as he can.

The winning historic narrowboat for this year's 'Nurser Award Buckby Can for the Best in Show as voted by the historic narrowboat owners', went to David Ross and his partner Tracy Pear Pearce, co-owners of the magnificently re-restored Dory, with its Bolinder engine. The 70 foot boat was built by Yarwoods of Northwich in 1934 for Fellow, Morton & Clayton. The Guild of Waterways Artists were again provided with their own marquee, sponsored by Braunston Marina and ten of its members had their works on display, including the great canal artist Dusty Miller.

There was also a trade marquee shared with a number of canal societies. Leo McNeir, novelist and canal crime writer had a stand, where he signed copies-for-sale of his very latest book Ivory Tower. Amazingly this book is the 14th in the Marnie Walker series, which has included greats, like Death in Little Venice. The Rally is also billed as a

canal festival – in the fine

tradition of the first IWA Rally held at Market Harborough in 1950, inspired by its co-founder Robert Aickman. Entertainments included the canal-travelling Alarum Theatre, with their new play, 'Rats, Ropes & Revolution'.

The Braunston Historic Narrowboat Rally is sponsored by Braunston Marina and Towpath Talk and is supported by the Canal & River Trust. Braunston Marina will be hosting the event again next year on the same last weekend in June, 2024, with David Suchet opening it on hopefully the restored President.

By Tim Coghlan / Photos courtesy of Braunston Marina



2023 Braunston Historic Narrowboat Rally

New Harbour Master

for Falmouth as HM Duncan Paul retires



Falmouth's new Harbour Master and Marine Team from left to right – Ifor Pedley Deputy HM, Miles Featherstone Falmouth Harbour Master, Tim Jones Assistant Harbour Master and Tom Redgrave Marine Manager (photo Falmouth Harbour) almouth Harbour has formally appointed Miles Featherstone as new Harbour Master, stepping up into the role as existing Harbour Master Duncan Paul has decided to bring forward his retirement.

Miles joined Falmouth Harbour in June as "Harbour Master Designate" and hit the ground running with a series of major events including the prestigious Richard Mille Cup, Falmouth's Classics', the International Shanty Festival and National Armed Forces Day already under his belt.

As Harbour Master Miles is responsible for overseeing Falmouth's marine safety management system, a role he combines with that of Manager for Falmouth Pilot Services.

Miles Featherstone can look forward to leading the Harbour Master team in the organisation of the world's Tall Ships Festival and Race from August 15-18 and the Oyster Festival from October 12-15.

Commercially, the harbour will welcome almost 50 cruise ship visits in 2023 and Miles will now start preparations for the arrival of the Harbour's new £1.6 million Pilot Boat in May 2024.

"It is very exciting to see our HM team flourish and deliver an incredible sequence of events through 2023," says Falmouth Harbour CEO, Miles Carden. "The safety of our harbour users, visitors and community, underpins everything we do and Miles Featherstone is now a key part of an incredible team. "I would also like to thank

"I would also like to thank my whole team in Falmouth Harbour and in particular Ifor Pedley as Deputy Harbour Master together with my Marine Team, Tim Jones and Tom Redgrave who have stepped up over the last 3 months in Duncan's absence. Ifor will now step back to Deputy to support Miles. I wish Duncan all the very best for his well-earned retirement."

Miles Featherstone joined Falmouth Harbour from the Port of London on the Thames, where he rose from marine trainee to Deputy Harbour Master in just ten years. He is no stranger to major events with the Oxford & Cambridge Boat Race, the Thames New Year's Eve Fireworks. The Great River Race and the Clipper Round the World Yacht Race Start, amongst others, falling under his management through the Port of London Authority. Miles Featherstone says,

"I have joined Falmouth Harbour at an incredibly busy time with some exciting and challenging marine events in my first month here and many more ahead. It is a privilege to be appointed Harbour Master in such a vibrant place and I am very excited about taking on the role."

Industry News

Captain Duncan Paul was appointed Harbour Master in June 2020 having previously served in assistant and deputy harbour master roles, taking over the helm of the Harbour from Mark Sansom, who retired in 2021.

Duncan had planned to retire at the beginning of 2024 but has decided that the time has come to go early as he considers that the Harbour is now in good hands with the new team.

Captain Paul joined Falmouth Harbour in 2010 as Assistant Harbour Master and has performed a number of marine safety roles for the organisation, including Pilot Services General Manager and Deputy Harbour Master.

Duncan served as master on a variety of vessels trading worldwide, spent periods as operations manager for the Ministry of Defence Salvage and Moorings Organisation and was security manager for an international shipping company.

To find out more about the work of Falmouth Harbour, Falmouth Haven and Falmouth Pilot Services, along with details of events through the 2023 season, visit www.falmouthharbour.co.uk

"

A warm welcome to Miles Featherstone, Falmouth Harbour Master

SEAGRASS The hidden rainforest

he seabed is a vast, mostly hidden environment - but the EU LIFE ReMEDIES Seagrass Project is working to change that.

Beneath the waves, and often going unnoticed, are carbon-absorbing meadows of seagrass. This unique habitat acts as a filter, trapping sediment, nutrients and pollutants in their root structure and dramatically improving water quality in the process.

What is seagrass?

Seagrass forms a vital habitat of the seabed; they are at high risk from damage and are currently classed as a critically endangered species. Seagrass's habitat is essential to the marine ecosystem; it acts as a key breeding, feeding and resting ground for various protected species such as seahorses, cuttlefish, stalked jellyfish and rare seaweeds.

Rejuvenation project

As part of a four-year EU LIFE funded project, the Royal Yachting Association (RYA) has joined Natural England, the Ocean Conservation Trust, the Marine Conservation Society. and Plymouth City Council to create the LIFE Recreation **ReMEDIES Project. The project** aims to improve the condition of five key at-risk seagrass bed habitats in the South of England and to reduce the negative impact of recreational boating activities, such as mooring and anchoring.

What are the challenges? Traditional swing moorings are commonly used in UK waters; these moorings consist of an anchor, a chain and a float. The chains are prone to moving with the tide and in doing so, often scour and abrade the seabed as it pivots around the anchor point. Repetitive damage from anchoring and mooring can result in a significantly lower chance of seagrass regrowth in that area.

The project so far

In 2022, a huge collaborative effort saw 700 volunteers pack over 37,000 seagrass seed bags for dissemination in the five sites. The project has installed 30 moorings and buoy markers using Advanced Mooring Systems (AMS). These alternatives to traditional moorings help to protect vulnerable seedlings from seabed scouring.

The project has recently been granted a year's extension to October 2024. This means that the project partners will now have the opportunity to monitor the impact of both the restoration techniques and the installation of the AMS.

Don't forget to look out for the new seabed information boards which have been installed at marinas along the coast.

Ways boat users can help

- Always make use of AMS when looking for a mooring.
- Avoid shallow waters to stop your boat from disturbing seabed vegetation.
- Use designated slipways to protect sensitive habitats.
 If you run aground on
- vegetation, wait for the tide to lift you off again.

To find out more about the project and more tips on helping the marine environment flourish, visit www.thegreenblue.org.uk or www.rya.org.uk



PROTECT, COLLECT AND DISPOSE



nsuring that marina operations do not pollute the environment is a key focus of TYHA's Clean Marina programme but often influencing the habits of others is where the main challenge lies. The antifoul our customers select for their boat, its application, removal and associated work is often conducted by tenants, contractors or the boat owners themselves.

Whilst antifoul paint, containing biocides such as copper and zinc, does a great job of keeping boat hulls clean and therefore more efficient whilst preventing the attachment and spread of invasive non-native species (also improving fuel efficiency for motorboats) they are toxic to aquatic life. Boat owners should therefore make sustainable choices when it comes to selecting an antifoul coating and adopt environmental best practice when applying, removing and disposing of antifoul to minimise pollution. Advising customers on acting sustainably often falls on marina staff and therefore you and your teams should both understand current best practice and be able to connect your customers with the relevant product/service. The Green Blue have a number of resources to download under the Protect, Collect and Dispose campaign, to help you and your customers make the right choices and exercise environmental best practice. Advice covers choosing the most appropriate antifoul, collecting contaminated water, preparing the boat hull, applying antifoul and cleaning up and disposal. Marinas are therefore advised to make the downloadable campaign leaflet available to your customers and relevant tenants/contractors to influence their choices. A downloadable poster is also available to put on your noticeboards at: *Antifouling - The Green Blue*

Undoubtedly as time goes on there will be increasing scrutiny placed upon pollution caused by antifoul and therefore members in all countries are encouraged to do their best to Protect, Collect and Dispose sustainably.

TYHA members Pantaenius have an interesting website article 'The Future of Antifouling, and why it is changing' which is recommended reading for members interested in researching this topic further: *The Future of Antifouling and why it is changing (pantaenius.com)*

The Green Blue has a significant collection of environmental advice for boaters, clubs and leisure marine businesses all available free of charge so please use them to help keep our coastal and inland waters clean and healthy.

Protect, Collect and Dispose Initiative

Building on the successful award-winning DIY Safe Antifouling programme, launched in 2017, the British Coatings Federation (BCF), The Green Blue and the Yacht Harbour Association launched the Protect, Collect & Dispose initiative focussed on environmental best practice when antifouling yachts and boats.

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Walcon Marine Italia T: +39 (0) 532 095 884 E: info@walconmarineitalia.com www.walconmarineitalia.com Walcon Marine Australia Pty Ltd T: +61 (0) 8 9583 3982 E: marine@walconmarine.com.au www.walconmarine.com.au